



August, 2023

04 CORE PHILOSOPHY

05 ABOUT US

- How It All Started
- What We Do
- How We Work
- Timeline
- Key Statistics
- Our Presence

10 BUSINESS VERTICALS

- Retail Distribution
- Global Commerce
- Value Added Tech. Distribution
- Software Solutions
- Ice Cream Retail Outlets
- Creative Services

59 CONTACT US

WE ARE
THE PEOPLE'S
COMPANY



I Work

I Build the Business

I Build Cavitak

It's WE TOGETHER WHO BUILD THIS COMPANY

We ARE THE People's Company

CORE PHILOSOPHY

Our vision is rooted in
just one question,

WHAT'S NEXT?

We DO, We ENJOY

We REDO, We UNDO.

We FAIL, We LEARN, We IMPROVE

We BUILD, We REBUILD.

We PLAN, We BRING THE NEXT.

We KEEP DOING!

WHAT'S NEXT?

ABOUT US



HOW IT ALL STARTED

Established in the year **1987**

Evolved from various proprietary firms like CavitaK Vision, CavitaK Marketing, CavitaK Enterprise, CavitaK System, AMSEnterprise and Commfast.

Aggregated all our proprietary firms and became a private limited company called CavitaK Marketing Private Limited in **2011**.



WHAT WE DO

At CavitaK, we delight our customers and partners with products and services categorised in following verticals:



Retail Distribution



Value Added Technology Distribution



Design and Implementation of Software Solution



Offering a Superior Ice-Cream Dessert Experience



Creative Branding and Advertising Services



Global Commerce



HOW WE WORK

We strategize in anything we do. The mantra is to **THINK, PLAN and ACT!**

Each day we strive for self-improvement with the mantra of **What's Next!**

We don't believe in short-term relations, our efforts are always in line with building long-lasting relations.

TIMELINE

Dish
Antenna



1987

Shyam
EPABX



1988

Beetel
Push Button
Phone



1989

Matrix
PBX



1993

Pager
(Casio Brand)



1997

SAND



2013

I Contrast
Ice Cream



2012

Matrix
Access
Control



2011

FAX
Global and
Brother



2000

Nokia
Mobiles



1997

VIVO
Mobiles



2015

BOSCH PA



2016

Electro-
Voice



2018

JBL &
Harman
Kardon



2018

Team BST



2018

Hochiki



2019

Numeric
UPS



2019

Yale



2019

NEC PBX



2018

Tyco



2021

Visonic
Intrusion Alarm



2020

Ravel



2020

Crestron



2020

Suprema



2020

BAS IP



2021

BEG



2021

SALTO



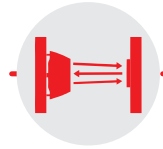
2021

MEETION



2021

FFE



2022

EOCORTEX



2022

OPENSOURCE



2022

DETECTOR
TESTERS



2022

OPTEX



2022

LG



2022

VESTEL



2022

RHOMBUS



2022

IFB



2023

SOMFY



2023

LEGRAND



2023

SIEMENS BMS



2023

NETRACK



2023

NETGEAR



2023

GLOBAL
COMMERCE



2023

What's Next?



KEY STATISTICS



Verticals



Mind and Souls



Offices which we call our Second Home



Channel Partners and Dealers



Annual Turnover



Years of Experience

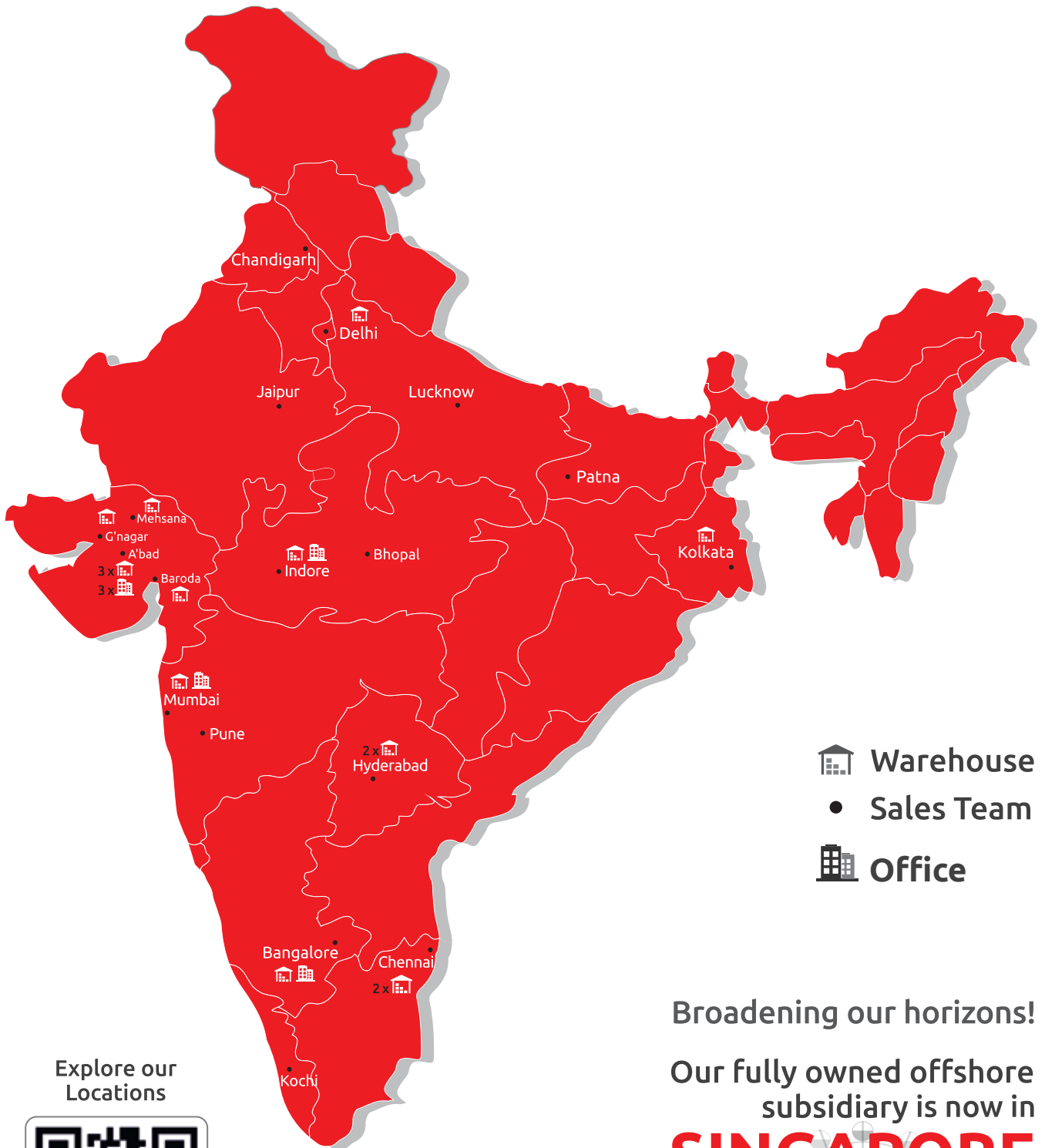


Warehouses



Portfolio of Brands

OUR PRESENCE



-  Warehouse
-  Sales Team
-  Office

Explore our
Locations



Broadening our horizons!

Our fully owned offshore
subsidiary is now in

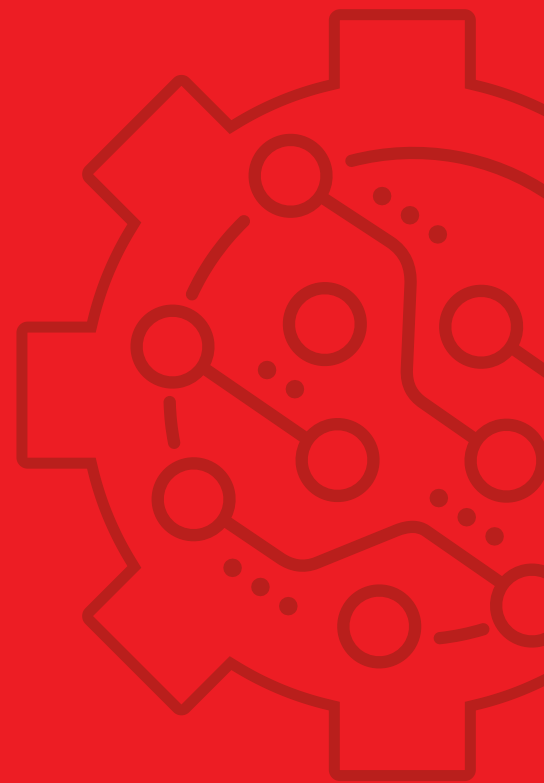
SINGAPORE

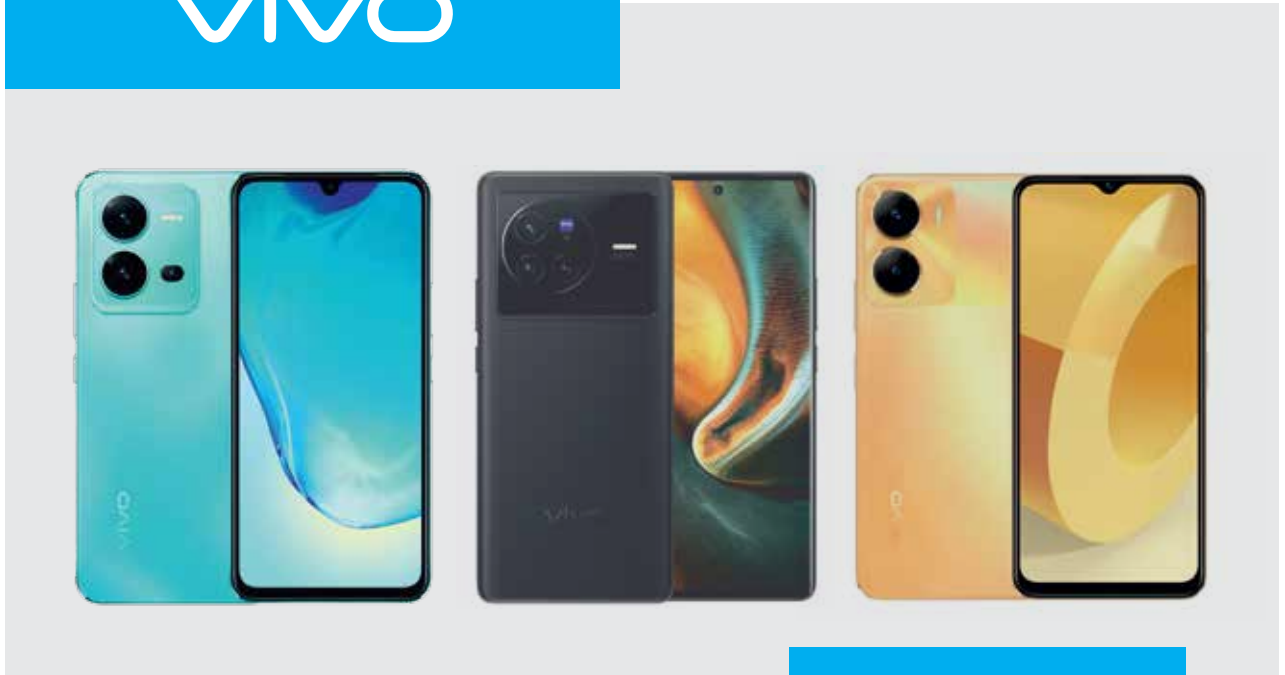




— RETAIL DISTRIBUTION

- VIVO
- JBL
- LG
- IFB





Mobile Phones

Cavitak has been a distributor of VIVO Mobile Phones for the entire Ahmedabad district from the day it started operations in India.

VIVO is a young global smartphone brand, focusing on introducing perfect sound quality and ultimate photography with cutting-edge technology. They contribute to their mission of taking mobile photography to the next level, by distributing latest models and matching the needs of retailers.

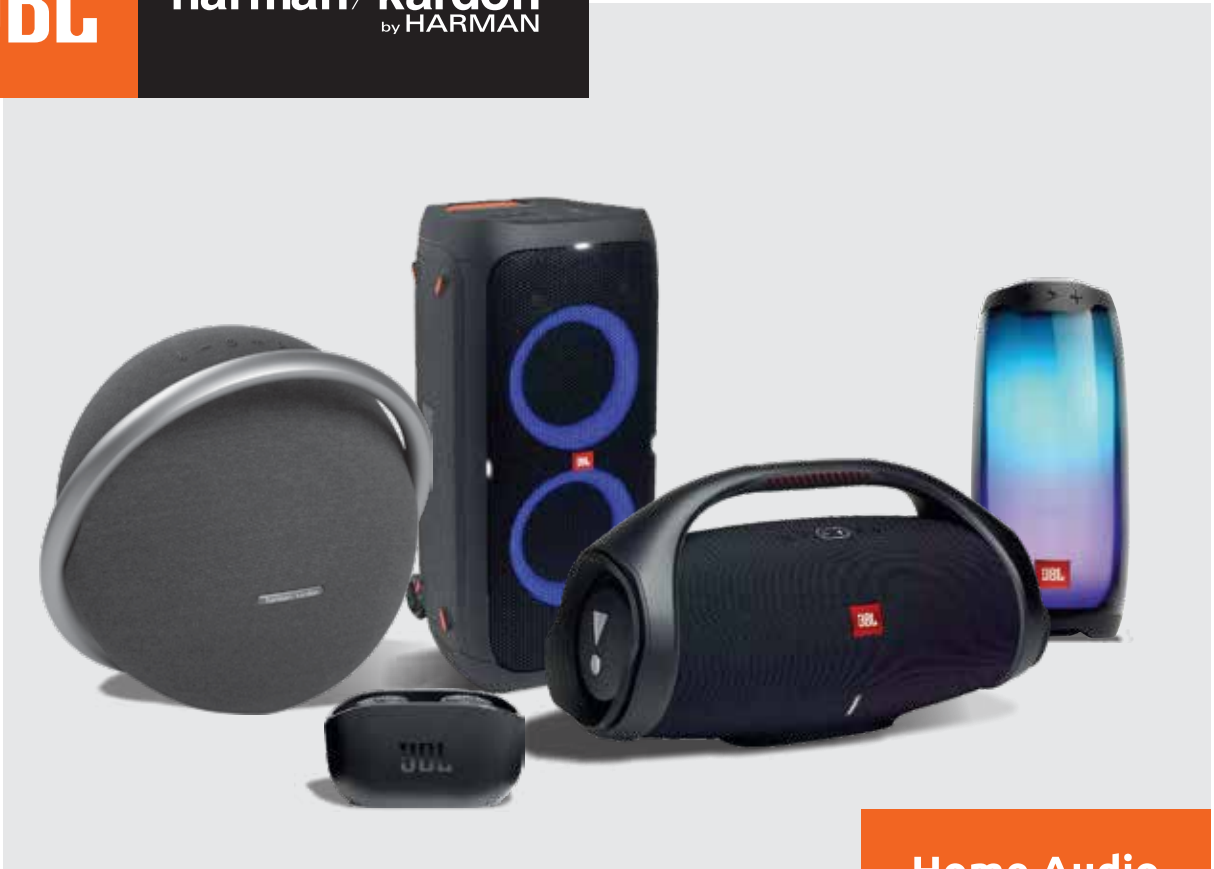




harman/kardon®
by HARMAN

Retail Distribution

OUR PARTNERS



Home Audio

JBL as well as Harman Kardon are owned by Harman International Industries, a subsidiary of South Korean company Samsung Electronics. Audiophiles from every generation call on HARMAN to deliver the best in sound in the studio and on the stage, at home and on the go.

Became an official distributor of music and sound systems from JBL and Harman Kardon, distributing wide range of earphones, headphones, smart audio and home audio solutions.

Product Categories

- ⦿ In-Earphones
- ⦿ On-Ear Headphones
- ⦿ Portable Bluetooth Speakers
- ⦿ Soundbars



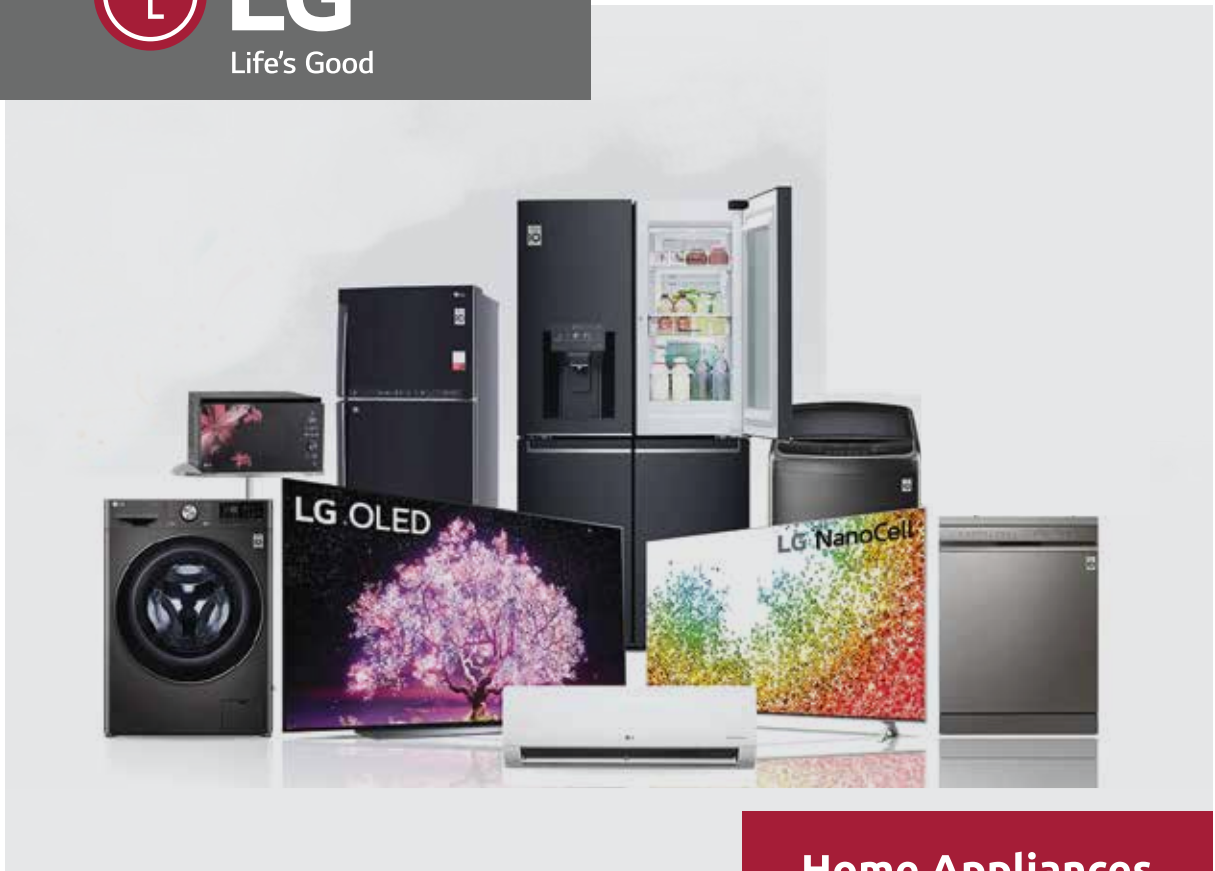
JBL Soundbar 9.1 True Wireless

The Best in Sound Experience!

12



OUR PARTNERS



Home Appliances

LG's philosophy revolves around people, sincerity, and sticking to the fundamentals. It is to understand the customers and to offer optimum solutions and new experiences through ceaseless innovation, thus helping customers' lead better lives. Boasting a host of state-of-the-art features and designs that are as sophisticated as they are functional, LG home and kitchen appliances have never been so exciting.

Product Categories

- ⊙ Refrigerators
- ⊙ Washing Machines
- ⊙ Microwave Ovens
- ⊙ Air Conditioner
- ⊙ Televisions



QNED 8K MiniLED TV

IFB
Set Yourself Free

OUR PARTNERS



Consumer Electronics

In 1989, IFB began producing fully automatic washing machines and other state-of-the-art appliances. The Company is reputed for its forte in **QUALITY, DURABILITY** and **TECHNOLOGY**. We positively impact people's lives as well as the environment.

Over four decades our associate companies and divisions have celebrated technical excellence. Our products and services represent the leading edge in engineering with consistent quality. Today, with over 7 MILLION CUSTOMERS, we are a household name in India.

IFB provides comprehensive lifestyle solutions for **LAUNDRY, KITCHEN & LIVING**.

IFB Product Categories:

LAUNDRY DIVISION

- ⊙ Front Load washing machine
- ⊙ Top Load washing machine
- ⊙ 100% Clothes Dryer
- ⊙ Washer Dryer & Refresher (WDR)

KITCHEN DIVISION

- ⊙ Chimney & Built-in Hob
- ⊙ Dishwasher
- ⊙ Built-in Oven
- ⊙ Microwave Oven

LIVING DIVISION

- ⊙ Air conditioner

INDUSTRIAL LAUNDRY & DISHWASHER SOLUTION



Refrigerator Plant

IFB believes on Vision - To be the Customer's first choice

14



Global Commerce



Global COMMERCE

Global Commerce is the latest vertical at Cavitak which specializes in facilitating Global Brands to establish its base in India and provide them with comprehensive gamut of launch strategy to marketing to sales to post sales support. We also aim to similarly launch Indian brands on global platforms.



Supply Chain Management

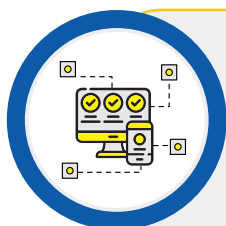
- ⦿ Import
- ⦿ Local Deliveries
- ⦿ Strong Warehousing Capacity in Multiple States

01

02

Marketing

- ⦿ Brand Merchandising
- ⦿ Influencer Activity
- ⦿ Robust BI Implementation
- ⦿ Inplatform Marketing
- ⦿ Website Building



Online Platforms

- ⦿ Integrated with Platforms
- ⦿ Strong ERP Implementation
- ⦿ Dedicated account management team for each portal



03

04

Offline Platforms

- ⦿ Large format retail: Vijay Sales | Reliance | Croma
- ⦿ Retail Distribution



After Sales Support

- ⦿ Pan India service centres & online support

05

CHUWI

OUR PARTNERS



Laptops

Chuwi is a leading global brand specializing in laptops, tablets, and mini PCs. Chuwi has managed to carve out a niche in the market by providing devices that cater to consumers seeking cost-effective computing solutions.



Laptops:

Corebook X | Freebook | Gemibook X Pro | Herobook Air | Herobook Pro

Cost Effective | Expandable Storage | FHD Display | Light & Slim Design



Tablet PC:

Ubook X

2K Resolution | Lightweight & Portable | Intel Core i5



Mini PC:

CoreBox

12th Gen Intel Core Processor | Dual 4K @ 60 Hz Display | Windows 11

The Affordable Powerhouse!

16



Earbuds



Onikuma, a gaming brand, has recently launched its Mortal Kombat edition of true wireless stereo (TWS) earbuds. The collaboration features three iconic characters from the game: Sub-zero, Raiden, and Scorpion. These earbuds offer an immersive gaming experience with features such as low latency, and active noise cancellation.

Speakers



Muzen develops premium audio portable speakers that are fashionable and exquisite. In addition to being aesthetically pleasing, Muzen's speakers also have great sound, are user-friendly, and are portable



RUN MUS

Gaming Accessories



Runmus is a gamer-focused ecosystem of hardware brand that combines the necessity of professional-grade quality and durability. Runmus provides products like gaming headphones, mouse and TWS

Gaming Accessories



Meetion is one of the professional manufacturers for developing game peripherals and computer accessories like keyboard, mouse, headphones, gaming chairs etc.



Velosan

Kitchenware



Velosan is a kitchenware brand that produces alluringly designed utensils. These utensils are made of ceramic-coated aluminum, which is a durable and non-stick material. Velosan also packs its utensils in recycled boxes, which helps to reduce waste and protect the environment.



Value Added Tech. Distribution

Cavitak strives to **TAKE RESPONSIBILITY!**

Proactive Approach
Taking Comprehensive
Responsibility

Marketing Team



Sales Team



Product Team



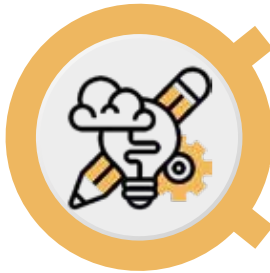
Inside Sales



Pre-Sales Team



Support Team



Design Team



Business
Development

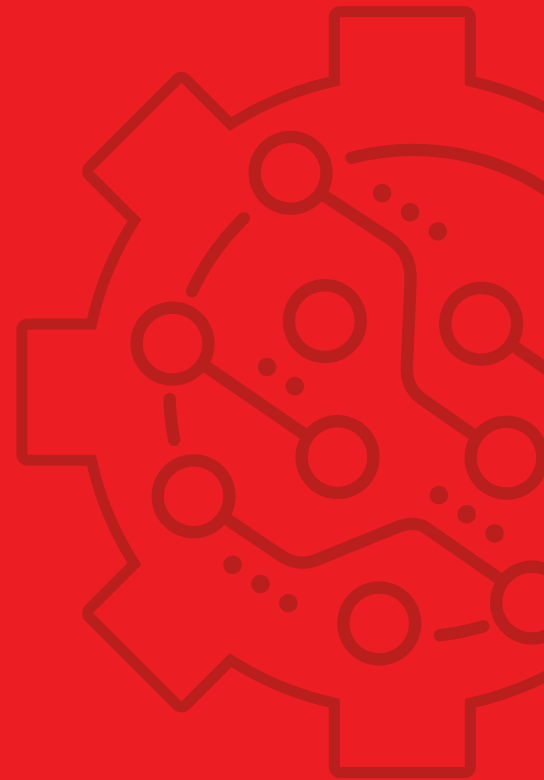


Tech Enabler



AV

- Vestel
- Crestron AV
- Electro-Voice PRO Audio
- Bosch Conference



VESTEL

OUR PARTNERS



Visual Solutions

Comprised of 24 companies, the Vestel Group is a multi-industry manufacturer, which operates in electronics, household appliances, mobile technologies, LED lighting and defence. Originally founded in 1984, Vestel has grown from strength to strength, realizing its global potential after joining the Zorlu Group in 1994.

Products:

- ⊙ Digital Signage Display
- ⊙ Interactive Flat Displays
- ⊙ LCD Video Wall
- ⊙ LED Video Wall



For the powerful visual experience

20



OUR PARTNERS



AV, Switching & Control

Crestron Electronics has carved the path for technological innovation since 1972. It provides automation solutions that transform the way people live their lives, making their day-to-day tasks easier, improving efficiency and productivity. With Crestron, you aren't just buying top-of-the-line electronics, you are investing in scalable and customised solutions, gaining 24/7 global service and support, and sponsoring products that are designed and manufactured in USA.

Enterprise Solutions

- ⊙ UC Solutions (Mercury & Soundbar)
- ⊙ Enterprise Grade Tracking Camera Solution
- ⊙ MTR & Zoom Room Solutions
- ⊙ Wireless Presentation & Wireless Conferencing
- ⊙ AV Matrix Switchers & Scalers
- ⊙ HDMI & USB-C Extenders (Transmitter & Receiver)
- ⊙ Modular Fliptop
- ⊙ Tabletop/Wall Mount Automation Touch panels
- ⊙ AV Over IP Solution
- ⊙ XiO Cloud Management (Deploy, Manage, Monitor)
- ⊙ Occupancy Sensor with Motion Sensing
- ⊙ Enterprise Automation Solution
- ⊙ AV, HVAC, Lighting & Curtain Control
- ⊙ Humidity & Temperature Control
- ⊙ Scene Management
- ⊙ Videowall Controllers
- ⊙ Speaker, Amplifier and Audio Control
- ⊙ Room Scheduling Touch Panels
- ⊙ Lightbar or Occupancy Indicators



OUR PARTNERS



For over 90 years, Electro Voice has designed and engineered leading edge sound reinforcement solutions - products that empower the performer, exceed the expectations of the audio professional and elevate the audience experience. Generations of hands-on professional knowledge is geared towards producing a portfolio of best in class speakers and microphones that combines performance, reliability and value.

Product Categories

- ⦿ Install Commercial Systems
- ⦿ Live Sound Line Array Speakers
- ⦿ Portable Powered Speakers
- ⦿ All Microphone Families



Your portable beast!
EVERSE 8

Prestigious Projects:



Statue of Unity



Mahatma Mandir



Brahma Kumari



Lady BAGA,
Connaught Place



Tagore Hall



Hotel Intercontinental

Looks beautiful, Sounds beautiful.

22



OUR PARTNERS



Conference System

Building on true world-class expertise, Bosch Security Systems has led the conference market for over 65 years. How? By addressing customer needs with outstanding products that cover all requirements and the promise of continuing to do so for many years to come.

Conference Solution

- ◎ DICENTIS Conference System
- ◎ DICENTIS Wireless Conference System
- ◎ CCS 1000 D Digital Discussion System
- ◎ CCS 900 Ultro Discussion System



Enhancing meetings of all sizes



— AUTOMATION

- BAS IP VDP
- BEG Lighting Automation
- Visonic Intrusion
- Bosch Intrusion
- Crestron Home
- Somfy
- Optex
- Yale
- Rhombus





OUR PARTNERS



TCP/IP Intercom solutions

BAS-IP is a leader in TCP/IP intercom solutions. Since 2008, international company, BAS-IP Ltd (the UK), has been working on the development of interphone systems, based on IP video monitoring technologies and IP telephony. Today, it represents innovative solutions on the market – IP intercom systems.

BAS-IP puts keen attention to detail to the product's design, simplicity, and usability, as well as ensuring that all devices function effectively. BAS-IP diligently keeps track of all the market trends, introducing new technology and producing stylish and functional devices at a competitive pricing.

Product Categories

- ⊙ Individual Outdoor Panel
- ⊙ Multi-apartment Panel
- ⊙ Indoor Monitor Screen
- ⊙ IP Handsfree
- ⊙ Audio Panel
- ⊙ Touch-less Exit

USPs

- ⊙ Open API
- ⊙ Centralized Configuration
- ⊙ UKEY Mobile Access
- ⊙ Latest Android Based System



reddot award 2021
best of the best

The Most Feature Rich, Open Architecture & Stylish Video Intercom System

25

B.E.G.

OUR PARTNERS



The lighting control professionals!

We're delighted to bring B.E.G. to India for the first time. The family business B.E.G., founded in 1975 and based in Lindlar, Germany stands for quality and innovation. With over 800 quality products, the company offers professional solutions for building automation, especially in the field of lighting control for all buildings. B.E.G. has set itself the task of improving the energy efficiency of buildings as well as the lighting quality for the user.

Product Categories

- ⊙ LUXOMAT- Occupancy and Motion detectors, DALI, Photoelectric switches
- ⊙ LUXOMATIC- spotlights and other lighting
- ⊙ LUXOMAT net- Networked systems for building automation
- ⊙ SAFETYLUX- Emergency Lighting
- ⊙ CHRONOLUX- Time Switches

Solutions Offered

- ⊙ Human Centric Lighting
- ⊙ DALI-LINK- Multi-room Solution
- ⊙ DALI-SYS- Advanced lighting Management
- ⊙ Emergency Lighting via DALI bus



**Remote Configuration
& Control**

Minimising Energy Consumption, Bettering Lives !

26



OUR PARTNERS



Wireless Intrusion Alarm System

Visonic is an international developer and manufacturer of high-quality electronic security systems and components. They are dedicated to enhancing people's way of life by increasing their sense of security. Visonic's easy-to-use and innovative Home Security Systems and components are vital parts of everyday family life for people of every age.

Exclusive Products

- ⊙ Outdoor Door Contact
- ⊙ Outdoor Curtain Sensor
- ⊙ Indoor & Outdoor PIR with CMOS Camera
- ⊙ Outdoor Wireless Siren
- ⊙ Smoke & heat Sensors with Built-in Siren

USPs

- ⊙ PR Sensor with Built-in Camera
- ⊙ Wireless Solutions with Power G Technology
- ⊙ Frequency Hopping-8 Channels (Sensor talks with panel via 8 different Channels)
- ⊙ Visual Alarm Verification (With Built-in PIR Camera)
- ⊙ Battery life 3-5years
- ⊙ Range is much better 30-50 meters indoor, outdoor is 100-2000meters

**Most Reliable & Secure Wireless Alarm
Intrusion System**

27



BOSCH

OUR PARTNERS



Intrusion Alarm System

For more than 125 years, the name Bosch has stood for quality and reliability. Bosch is the global supplier of choice for innovative technology, backed by the highest standards for service and support. Bosch Security Systems proudly offers a wide range of security, safety, communications and sound solutions that are relied upon every day in applications around the world, from government facilities and public venues to businesses, schools and homes.



Intrusion Alarm Systems

Protect people and property with security you can rely on. From simple installations to extensive projects, we offer integrated security solutions based on award-winning technology and backed by superior support.

USP:

- ⊙ Integrated with leading Automation System
- ⊙ Tri Tech Technology makes it extremely reliable
- ⊙ False Alarms at very minimal level
- ⊙ Huge product portfolio available
- ⊙ Supports Integration with CCTV, Access Control, Fire Alarm etc.



OUR PARTNERS



Home Automation

Crestron Electronics has carved the path for technological innovation since 1972. It provides automation solutions that transform the way people live their lives, making their day-to-day tasks easier, improving efficiency and productivity. With Crestron, you aren't just buying top-of-the-line electronics, you are investing in scalable and customised solutions, gaining 24/7 global service and support, and sponsoring products that are designed and manufactured in USA.

Home Automation Solutions (Wired/Wireless)

- ⊙ Lighting On/Off
- ⊙ Light Dimming Solution
- ⊙ Phase Dimming
- ⊙ DALI Dimming
- ⊙ Shading Solution
- ⊙ Curtain Control
- ⊙ HVAC Control
- ⊙ Humidity and Temperature Control
- ⊙ Audio Controls
- ⊙ Occupancy Sensor
- ⊙ Touch Panels & Keypads
- ⊙ Controllers



OUR PARTNERS



Motorized Curtains and Blinds

Somfy is a leading French company that specializes in designing and manufacturing motorized solutions for homes and buildings. With over 50 years of experience, they offer a range of products that prioritize comfort, ease of use, security, and sustainability.

Somfy's ultra-silent curtain motors seamlessly integrate with homes, providing connected solutions for window and door automation. Their products are designed to reduce their impact on nature and help people create impactful living spaces. With Somfy, homeowners can transform their spaces to reflect their lifestyles and meet their needs.

The company's product range includes :

- ⊙ Curtains and interior blinds
- ⊙ Door and gates
- ⊙ Boom barriers and bollards
- ⊙ Smart home and control
- ⊙ Heating and lighting
- ⊙ Terrace and outdoor
- ⊙ Shutter and external screens
- ⊙ Windows



Tertiary Access Automation





OUR PARTNERS



Warehouse



Residence

Perimeter Intrusion Detection System

OPTeX is the world's leading manufacturer of high performing sensors founded in 1979, headquartered in Shinga, Japan. For over a 43 years OPTeX is trusted by thousands of customers worldwide for accuracy and reliability of its detection system

Sensors are developed with Sensing Algorithm making them strong against indoor and outdoor environmental factors.

Product Category:

- 1 Beam Detectors
 - ⊙ Perimeter Protection
- 2 Curtain PIR Detectors
 - ⊙ Doors and Windows Protection
- 3 Volumetric PIR Detectors
 - ⊙ Middle Area Protection

Application

- ⊙ Residential
- ⊙ Commercial
- ⊙ Defense facilities
- ⊙ Utility & Power substations
- ⊙ Sea Ports
- ⊙ Solar Fence

Perimeter Intrusion Detection System



Redscan

Critical Facility Application Solution

- ⊙ Redwall

Protect your Premises with Integrated security system

31

Yale®

OUR PARTNERS



Smart Door Locks

For more than 175 years, the brand YALE stands strong for its quality and reliability in the world of door locking solutions. YALE, with its unique global reach and range of products, is the world's favorite lock – the preferred solution for securing your home, family and personal belongings.

YALE is the global consumer brand within the ASSA ABLOY Group. ASSA ABLOY is the global leader in door-opening solutions – Solutions you might already be using on a daily basis without even thinking about it.

Product Categories

- ⊙ Digital Door Locks
- ⊙ Smart Door Locks

Multiple Access Modes

- ⊙ Alarm Break / Damage
- ⊙ Auto Locking
- ⊙ Remote Control
- ⊙ Smartphone Application Compatibility
- ⊙ Integration with VDP & Home Automation

Application Areas

- ⊙ Apartments
- ⊙ Bungalows
- ⊙ Studio / Villa
- ⊙ Commercial Facilities
- ⊙ Showrooms
- ⊙ Hospitality

Secure Your Family. Lock Happiness.

32



OUR PARTNERS



Electrical Keypads & Accessories

Rhombus Europe is a European manufacturer of elegant custom switches and sockets crafted with meticulous attention to detail. Elegant, designed keypads which can be produced without visible screws with a wide range of finishes and different kinds of push buttons that express the individuality of your interiors. The switches are designed respecting the international electrical and safety standards worldwide.

Product Category:

- ⊙ Switches ⊙ Sockets
- ⊙ Accessories

Collection

- ⊙ Artemis (Leather Collection)
- ⊙ Athena (Metal Collection)
- ⊙ Electra (Porcelain Collection)
- ⊙ Medusa (Stone Collection)
- ⊙ Nemesis (Wood Collection)
- ⊙ Iris (Plexi Collection)

Technology

- ⊙ KNX ⊙ CRESNET ⊙ DRY CONTACT ⊙ MODBUS
- ⊙ 3RD PARTY AUTOMATION SYSTEMS

Finish Options

Metal



Stone



Wood



Leather



Easy Integration with best companies worldwide:



Excellence is in the detail

33



FIRE & SECURITY

- Hochiki Fire
- Ravel Fire
- FFE
- Detectortesters
- Bosch CCTV
- Bosch PA
- Suprema TA & AC
- Salto Access
- Tyco CCTV





OUR PARTNERS



Fire Detection System & Addressable Lighting

For 100 years, Hochiki has led the way in the design and manufacture of innovative life safety solutions. Its leading edge commercial and industrial fire detection and emergency lighting products have acquired global acceptance as the benchmark for high-integrity and long-term reliability.

Product Categories

- ⊙ UL & FM approved Addressable Fire Detection System
- ⊙ EN Certified Addressable Fire Detection System
- ⊙ Hybrid Wireless Addressable Fire Detection
- ⊙ EN Certified Addressable Emergency Lighting
- ⊙ High Sensitivity Air Sampling System
- ⊙ Linear Heat Detection Cable
- ⊙ SIL Approved Devices
- ⊙ Marine Approved Range
- ⊙ Intrinsically Safe & Explosion proof range



World's best wireless fire range

Hochiki's Industrial Approvals



Flexible & reliable fire detection and alarm systems

35



OUR PARTNERS



Fire Alarm System

RAVEL ELECTRONICS PVT.LTD. was established in 2003 with a vision of serving the fire detection industry and it is the **first and only Indian manufacturer and the second in Asia to obtain UL Certification** for Fire Alarm Panels. Ravel always meets the expectation of consultants, architects and customers by providing quality, reliable and failsafe products.

Product Categories

- ⊙ Addressable Fire Alarm System
- ⊙ Conventional Fire Alarm System
- ⊙ Gas Suppression System
- ⊙ Public Address System
- ⊙ Fireman Telephone System

Ravel's Industrial Approvals



Moniti- Analogue Addressable Fire Alarm Panel

Ravel, synonymous with the fire detection industry

36



OUR PARTNERS

Fireray



Talentum



Specialists in Fire Detection

FFE is a global innovator in the design and the manufacture of world class fire detection solutions. Trusted by installers, distributors and organisations for over 40 years, its Talentum®, Fireray help to protect high value buildings and assets.

Its commitment to fire detection and prevention led to the development of the world's leading smoke detection beam, **Fireray®** the favoured choice of many of the world's leading smoke detection distributors and installers.

Its **Talentum®** range was developed to provide early detection for industries where fast flame detection is critical.

Fireray® USPs

- ⊙ Available as a projected or reflective smoke detection solution
- ⊙ Simple to install
- ⊙ Cost effective thanks to its 2-wire cable system from controller to detector
- ⊙ Suitable for historic / listed buildings where aesthetics are an important consideration
- ⊙ Suitable for hazardous areas, areas of high condensation and buildings with high ceilings



Talentum® USPs

- ⊙ Available for indoor and outdoor areas
- ⊙ Flame-proof, explosion-proof and high ambient temperature options
- ⊙ Internal self-test capability giving the highest immunity to false-flame sources
- ⊙ Detects invisible flames from fuels such as Hydrogen and other inorganic fuels
- ⊙ Immune to the effects of wind, draughts and sunlight



Global innovator in the design and the manufacture of world class fire detection solutions

37



detectortesters
testing technology from No Climb

OUR PARTNERS



Detector Test Equipment

Designer and manufacturer of detector testing equipment intended to help protect people's lives and property.

The company offers products including smoke and heat detector testers, carbon monoxide indicators, multi-sensor warners, aspirating smoke discovery systems, aerosol dispensers, extension poles and other related products and accessories, enabling commercial sectors to have fast, simple and effective testing devices while ensuring safety and protection.

Flagship Brands



- ⊙ Aerosol Tester
- ⊙ Detector Removal Tool
- ⊙ Smoke Detector Tester
- ⊙ Heat Detector Tester



- ⊙ All in One detector Tester
(Smoke, Heat & CO)



- ⊙ Handheld Smoke Aerosol Tester



- ⊙ Smoke Detector Sensitivity Tester



- ⊙ Aspirator Detector Tester

Designing solutions that made for fast, simple and effective testing of fire detectors

38



BOSCH

OUR PARTNERS



Video Management System

An enterprise grade solution to manage the unmanageable sites with capability of integrating the complex sites with full data security. Solutions for Airports, Metros, large commercials applications, critical infrastructures and many more. The software is prefabricated to collect the data to deliver the right information at the right time with the response in security and time.

Unique Differentiator

- ⊙ Accuracy with Analytics on the Edge
- ⊙ Robust in extreme conditions
- ⊙ High scalability
- ⊙ Redundant at its best
- ⊙ Getting the true colors at low lux





OUR PARTNERS



PA System

With more than 90 years experience in designing and developing communication products, Bosch has established unrivalled leadership in the field Of public address and voice alarm systems.

Plena Easy

- ⦿ 1,2 or 6 zone(s), 1 channel
- ⦿ Idea solution for small to mid-sized locations
- ⦿ BGM and business paging
- ⦿ Out-of-the-box functionality

PAVIRO

- ⦿ 12 to 492 Zones
- ⦿ 4 channel matrix
- ⦿ DSP
- ⦿ Professional Sound Quality
- ⦿ EN54-16 certified

PRAESENSA

- ⦿ Ideal for mid to large locations
- ⦿ Secure IP Infrastructure
- ⦿ Optimized User Experience
- ⦿ IP Networked

Loudspeakers

- ⦿ Ceiling, Cabinet Speakers
- ⦿ Sound Projectors
- ⦿ Horn Speakers
- ⦿ Line Arrays

Industries

Government | Enterprise | Hospitality |
Shopping Mall | Education | Healthcare Centre

SIP based IP horn loudspeaker



Get all messages across, no matter what

40

suprema
SECURITY & BIOMETRICS

OUR PARTNERS



Time Attendance | Access Control

Suprema is a leading global provider of security and biometrics. Suprema's extensive range of portfolio includes biometric access control systems, time & attendance solutions, fingerprint live scanners, mobile authentication solutions and embedded fingerprint modules. Engineered & Designed in South Korea, Suprema has established itself as a premium global brand in physical security industry and has worldwide sales network in over 130 countries.

Product Categories

- ⊙ **Multi Door Controller**
- ⊙ **Controller/Reader:**
 - Face
 - Finger
 - Card
 - Mobile
 - Combination of Above

USPs

- ⊙ Engineered & Made in South Korea
- ⊙ Face Recognition from 0 lux to 75,000 lux
- ⊙ Open Architecture in both Hardware & Software
- ⊙ Device API & SDK readily available

⊙ **Software:**

T&A | Access | Visitor | Elevator

Integrates with:

Genetec

GALLAGHER

SOFTWARE HOUSE
From Tyco Security Products

KANTECH
A Tyco International Company

Honeywell

AMAG
TECHNOLOGY

and many more...

Global Powerhouse in Security, Biometrics & Identity Solutions

41



OUR PARTNERS



**Next Generation
Wire Free Access Control**

For nearly 20 years SALTO has been synonymous with innovative solutions, including stand-alone, cloud-based and mobile applications, that set new standards in security, manageability, flexibility and design that bring real-world benefits to virtually any door and building. This commitment has positioned Salto as one of the top three leading manufacturers of electronic locks worldwide. SALTO Systems revolutionized access control by introducing the SALTO Virtual Network SVN data-on-card technology. The advanced battery-operated wireless electronic smart door lock aims to have a leading role in the unstoppable process of the massive replacement of mechanical keys with electronic keys.

SALTO Technology Platform

-  Salto Space (On Premise Software)
-  Salto KS (Cloud Software)
-  Salto JustIN Mobile Access Technology
-  Salto Virtual Network (SVN) Data on Card Technology
-  Salto BLUENet Wireless Real-Time Technology

Application

- ⊙ Commercial Office / Industrial Building
- ⊙ Coworking / Co Living Spaces
- ⊙ Education
- ⊙ Healthcare
- ⊙ Hospitality
- ⊙ Transport
- ⊙ Residential

Neoxx Electronic Padlock



Next-generation electronic locking solutions for people & property



OUR PARTNERS



Video/Access Solutions

Tyco, a subsidiary of Johnson Controls, provides a range of complete, integrated IP Video Surveillance solutions to help keep facilities safe and secure.

Illustra IP Cameras provide a versatile and scalable surveillance solution for deployments where advanced video intelligence, innovative recording features, and open platform integrations are required.

Exacqvision VMS provides an ideal security solution for nearly any application, particularly those requiring an uncomplicated installation process and intuitive user experience.

Holis NVRs provide recording solutions that are affordable, easy to use, and provide a low cost of ownership for small business owners.

American Dynamics provides hardware & software platforms that allow users to see more and prevent events before they occur.

Featured Products

- ⦿ Illustra Pro Thermal Elevated Skin Temperature Camera
- ⦿ ExacqVision Professional VMS Software
- ⦿ Holis H.265 Capable Network Video Recorders
- ⦿ Cloudvue Security-as-a-Service

**World Class
Made in India
Now Available**

Flagship Brands:

Illustra | Exacq | Holis | American Dynamics | **tyco** | Software House | **tyco** | Kantech | **tyco** | CEM Systems

Video Solutions for a Safer, Smarter World

43



NETWORK & POWER SOLUTIONS

- Matrix
- NEC & Beutel
- Numeric
- Legrand
- Netgear
- Netrack





OUR PARTNERS



Telecom Security Solutions

Matrix is a leading manufacturer of telecom and security solutions. Ease-of-use, enhanced productivity and dependable performance are some of the advantages of these wide-ranged solutions; ideal for all customer segments and sizes.

Product Categories

- ⊙ IP-PBXs
- ⊙ VoIP and GSM Gateways
- ⊙ IP, Digital and Analog Phones

Solutions

- ⊙ Unified Communications
- ⊙ Hybrid Communications
- ⊙ Multi-Location Communications
- ⊙ Mobility
- ⊙ Fixed Media Gateways
- ⊙ Universal Media Gateways



Matrix Access Control Solutions

Solutions

- ⊙ Time Attendance
- ⊙ Access Controls
- ⊙ Visitor Management
- ⊙ Cafeteria Management
- ⊙ Contract Workers Management
- ⊙ Job Processing & Costing

Products

- ⊙ Palm Vein Door Controller
- ⊙ Fingerprint Door Controller
- ⊙ Multispectral Fingerprint Door Controller
- ⊙ RFID Door Controller
- ⊙ Two-Door Controller
- ⊙ Application Software



Matrix IP Video Surveillance Solutions

Solutions

- ⊙ Weigh Bridge Integration
- ⊙ Parking Management
- ⊙ No Server Required to Monitor Multiple Devices
- ⊙ Reduce Solutions Cost
- ⊙ Perimeter Security
- ⊙ Integration with Access Controls

Products

- ⊙ VMS
- ⊙ IVA
- ⊙ CMS
- ⊙ Mobile Application
- ⊙ Network Video Recorder
- ⊙ Hybrid Video Recorder



Best Telecom & Security Solutions Around!

45

OUR PARTNERS



NEC

NEC is a multinational company, headquartered at Tokyo - Japan, providing information technology products and services. Established in 1989, NEC Corporation is a wholly-owned subsidiary of NEC Asia Pacific Pvt. Ltd. and was established in New Delhi, India, in August 2006.

PRODUCT CATEGORY-SL2100

- ⊙ Expandable upto 96 ports for small and medium businesses
- ⊙ In-built voice mail
- ⊙ In-built videoconference

PRODUCT CATEGORY-SV Series (9100, 9300, 9500)

- ⊙ Capability to mesh upto 50 systems into a single image
- ⊙ Smart IP-ready communication system
- ⊙ Smart scalability without limitation of ports

BEETEL

Started in 1987 as Bharti Telecom, Beitel phones now have a significant presence in the global markets, under the brand name Brightstar. Cavitak has been a distributor of Beitel Landline and Cordless Phones since the reputable brand began its operations, and you can get hold of their innovation in basic, feature and cordless phones.

Product Categories

- ⊙ Basic Phones
- ⊙ Caller ID Phones
- ⊙ Caller ID Phones with Memory
- ⊙ Twin Caller ID Phones
- ⊙ Cordless Phones
- ⊙ GSM Phones

NUMERIC®

A Group brand | **legrand®**

OUR PARTNERS



Power Solutions

Since 1984, Numeric has been enabling its clients to optimise their business with top-notch power solutions. Being part of Legrand Group since 2012, Numeric is now truly a GLOCAL company – ‘global’ expertise with deep ‘local’ market knowledge.

Numeric has vast support ecosystem with 5 world-class manufacturing units for UPS with ISOLATION TRANSFORMERS, INVERTER & SERVO Stabilizers.

Product Categories

- ⊙ Line Interactive UPS
- ⊙ Single Phase Online UPS
- ⊙ Three Phase Online UPS
- ⊙ Modular UPS
- ⊙ Servo stabilizer
- ⊙ Isolation Transformers

Application Areas

- ⊙ Government
- ⊙ Industrial
- ⊙ Enterprise
- ⊙ Education
- ⊙ Hospitality
- ⊙ Data Centres



OUR PARTNERS



IT Networking

Legrand is a French industrial group established in 90 countries and its products are distributed in nearly 180 countries. Legrand India offers a wide range of products in the categories of Energy distribution, Wiring devices, Home Automation, Structured Cabling, UPS, Lighting Management Solutions, Cable Management and Industrial application products.

Key Highlights of the Product Solution offerings

- ⊙ End-to-End Copper & Fiber Solution.
- ⊙ Approved and Certified on Industrial Standards. (UL / ETL / 3P certification etc.)
- ⊙ Built-in crimping mechanism (Fast and Tool-less)
- ⊙ Front loading and Removal of Connectors.
- ⊙ Rotative angle orientation
- ⊙ Innovative modular patch panel
- ⊙ Innovative quick fixing solution
- ⊙ Scalable with modular blocks on modular panel:
LC, SC, ST, LC APC, SC APC



OUR PARTNERS



Rack Solutions

Netrack Enclosures Pvt. Ltd. is an established and reputable manufacturer of rack products with brand name Netrack founded in 2001. The brand is a leading solutions provider for data centers and end to end IT server racks.

The company has the unique and enviable distinction of being the only company in India to obtain UL certification for safety in lieu of all its products.

Netrack Offers

- ⊙ Acoustic Rack (Silent Rack)
- ⊙ Data Centre Racks
- ⊙ Containment Solution
- ⊙ Network Racks- 2Post/4Post
- ⊙ Server Racks.
- ⊙ Rack Thermal Management.
- ⊙ Power Distribution & Management- Normal, Metered, IP Based
- ⊙ Climate Monitoring - Local, IP Based.
- ⊙ KVM & Console Solutions.
- ⊙ Lab Tables & Racks.
- ⊙ Telecom Racks.
- ⊙ Customized Racks

Certification



NETGEAR®

OUR PARTNERS



Networking & WiFi

NETGEAR, Inc. is an American computer networking company established in 1996 in San Jose, California- listed in NASDAQ. NETGEAR has pioneered advanced networking technologies for business segments: retail, commercial, and as a service provider around the world with the model set in 100+ countries.

NETGEAR has multiple manufacturing facility in different geographical area like Malaysia Thailand, Vietnam, Indonesia, and Taiwan

NETGEAR is in India since 2004, serving solutions in every industry and sector in India – Government, Education, Hospitals, Hospitality and many more.

NETGEAR's Pro AV solutions are engineered specifically for AV over IP with out-of-the-box support for every networked AV solution. With Pro Wi-Fi access points, you can count on a seamless integration, even in high-density environments.

NETGEAR offers a limited lifetime hardware warranty*

Key highlights of the product solution offerings under wired and wireless networking

- ⦿ Network Switches PoE, PoE+, PoE++, data switches up-to 100G
- ⦿ Professional AV and AVoIP Line of switches
- ⦿ Wi-Fi 6E and Wi-Fi 6 Access Points
- ⦿ Management software

Easy to use, Powerful, Smart, and designed just for you.

50



SPECIALIZED TECH

- **OPENSACE** - 360° Photo Documentation Software
- **Eocortex** - Video Surveillance Solutions
- **SIEMENS** - Building Management System





OUR PARTNERS



Simplifying the Way you Construct!

OpenSpace is an automated 360° photo documentation system using the cutting edge technology to allow people out in the real world to efficiently capture their work, analyze it, and get things done. They're building virtual time machines for every construction job site.

They combine a simple off-the-shelf 360° cameras, computer vision, and AI to make it incredibly easy to capture a complete visual record of a jobsite, share it via the cloud, and track progress remotely.

Product Category:

OpenSpace Capture

Fastest and Simplest way to fully capture and understand your jobsite.

Benefits of Building with OpenSpace:

- ⦿ Big savings on Construction Costs
- ⦿ 50% Savings in Travel Costs
- ⦿ Accelerated Project Schedules
- ⦿ Smarter Asset Management
- ⦿ Field Notes
- ⦿ Integration with BIM and Procore



Explore more



OUR PARTNERS



Video Management Software


Eocortex is the global manufacturer of video management software. Established in 2008, it has grown the partnership chain with 4,000+ distributors and system integrators in more than 70+ countries. 700,000+ cameras are run by Eocortex in 15,000+ video surveillance systems.

Over 7000 models of IP cameras and other devices are perfectly integrated with Eocortex Video Management Software and are constantly integrating new devices. Easily integrate Eocortex Video Management Software with any devices and systems using API and SDK, supports REST API and ONVIF, HTTP and RTSP protocols.

Few Analytics Supported

- ⊙ Face Recognition
- ⊙ Shelf Fullness Check
- ⊙ Search for objects
- ⊙ Crowd Monitoring
- ⊙ Smoke & Fire Detection Recognition
- ⊙ Uniform Detector Detection
- ⊙ People Counting in Queue
- ⊙ Sabotage Detection Counting
- ⊙ Face Mask Detector
- ⊙ Tracking
- ⊙ People Counting
- ⊙ Personnel Monitoring
- ⊙ License Plate
- ⊙ Abandoned Object
- ⊙ Loud Sound Detection
- ⊙ Unique Visitor

Available on:

- ⊙ Mobile  
- ⊙ Web App
- ⊙ Software for Desktops

Boost the efficiency of your business with Eocortex

53

SIEMENS

Ingenuity for life

OUR PARTNERS



Building Management System

Siemens is a technology company focused on industry, infrastructure, transport, and healthcare. From more resource-efficient factories, resilient supply chains, and smarter buildings and grids, to cleaner and more comfortable transportation as well as advanced healthcare, the company creates technology with purpose adding real value for customers.

Product Categories

- ⦿ **Software:**
 - Deisgo CC
- ⦿ **Hardware:**
 - Controllers
 - PXC4, PXC5, PXC7
- ⦿ **Sensors**
 - Temperature
 - Humidity
 - Pressure
 - CO2 | VOC | IAQ | Air | Water

Desigo CC Dashboard



The unique solution for enhanced comfort & productivity.

54

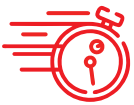


Express Distribution

Express distribution ensures fast solutions and support, providing timely delivery so that it doesn't slow you down in your pursuit of excellence.

Through Express Distribution we offer:

Quick!



Reliable!



Consistent!



Delivering on your expectations!



Why Express Distribution?

In today's fast-paced world, every second counts, and a single-second delay can cost you a once-in-a-lifetime opportunity.

Quick and Timely Delivery



Prompt Solution



You can take advantage of express delivery in the following brands:





Software Solutions



SAND

“Solutions. Simplified.”

Our aim is to drive innovation in technology, by optimising businesses through evolving solutions that are practically functional. To embark on this journey, we carved a separate software division called **SAND** in 2013. Our team comprises of people ready to take challenges head-on.



We love problems,
but we **LOVE** solutions even more!



Solutions:

- ⊙ Personalized Voice Interaction
- ⊙ Multiple Utilities Integrated with Matrix Cosoc
- ⊙ Gym Membership Management
- ⊙ Integration utilities with Suprema Software
- ⊙ Guard Tour
- ⊙ Mobile Identification Terminal
- ⊙ Emergency Head Count Software

Clientele :

ARVIND



PASS 360°

PASS360 is a cutting-edge, web-based open platform that offers a comprehensive physical access security solution. Its versatile features and user-centric design make it the ultimate choice for comprehensive security management.

Solutions:

- ⊙ Access Control
- ⊙ Time Attendance
- ⊙ Visitor Management
- ⊙ Vehicle Access Management
- ⊙ Employee Self Service



Melts Your ...!

Ice Cream Retail Outlets

Conceptualised in 2011, we embarked on a sweet journey of offering superior ice-cream dessert experience. Every product of I Contrast is made with

100% milk and natural flavours.

Day after day we strive to create an indulgent dessert experience along with constant innovation!

Our crazy minds created a unique concept - FRIZZA, incorporating the all-time favourites: Pizza and Ice-Creams.



We work in two segments:

CATERING

We create a memorable experience, offering customised desserts, working with leading caterers across Gujarat.

BRAND STORES

With more than 200 products across 10+ categories, be ready for a dessert experience that **'Melts your Heart!'**

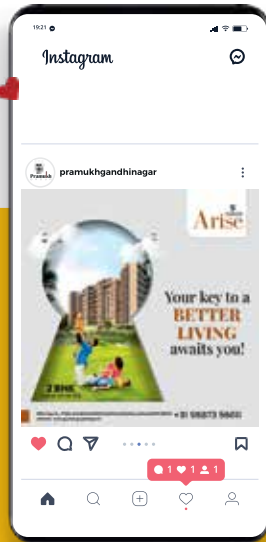
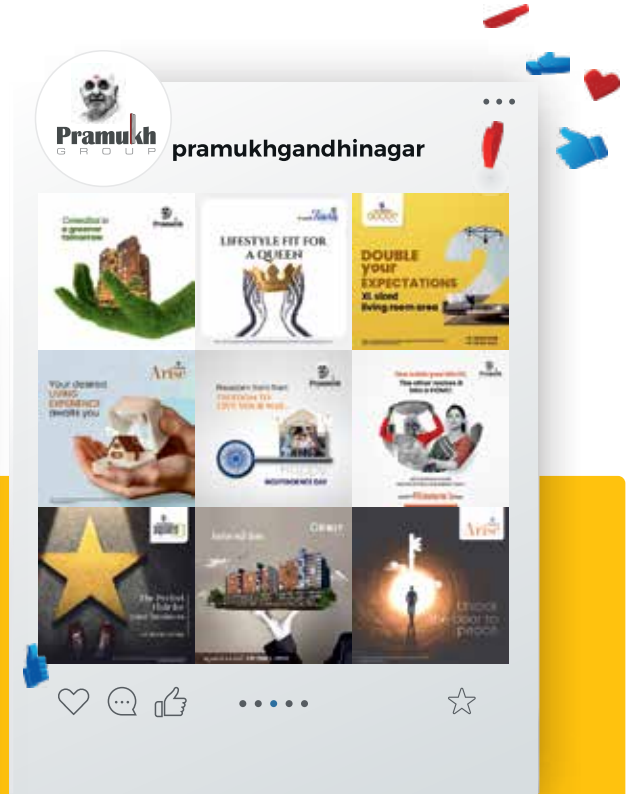
P.S. Don't forget to try our **THICK-Shakes!**



CREATIVE
Services

Innovation through Passion

Group of proactive problem solvers, coming together with the "Why" of constantly delivering the best, eh, **BST!**



Content Creation

We don't beat around the bush.



Port
folio



We create work that works.

58

CAVITAK NEXT

Cavitak Next is a Flagship event of Cavitak which takes place in every major city on an annual basis. It is an opportunity to connect SI Partners, Dealers & Customers with various brands and experience live products & services.




Explore more



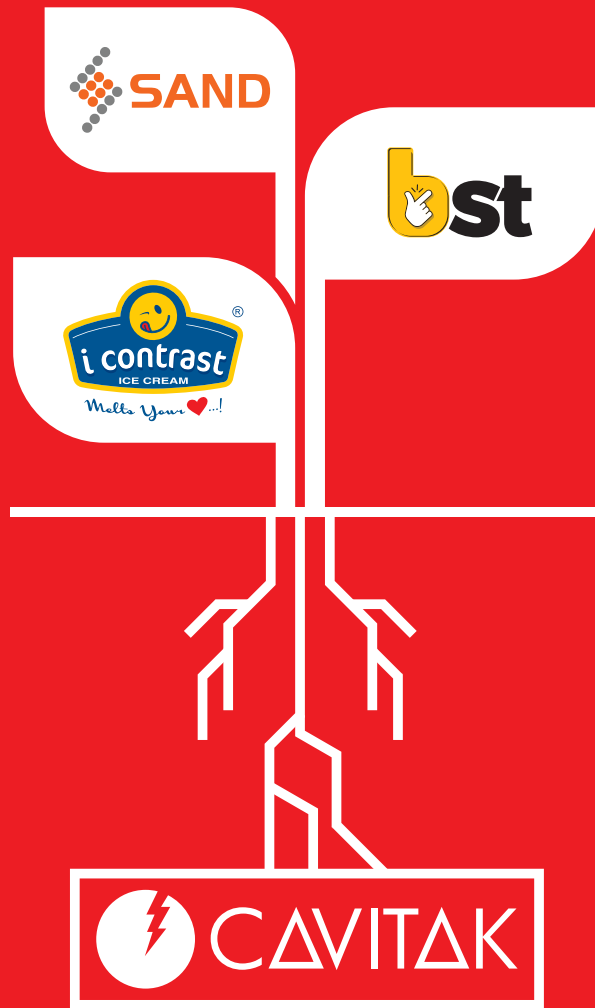


For Technical Support
Call: **079 6813 6666** | Email: **supportteam@cavitak.com**

For Pre-Sales & Support
Call: **+91 7285 845 845** | Email: **info@cavitak.com**

Get social with us!





Our vision is rooted in just one question,
“WHAT’S NEXT?”

7285 015 015 | info@cavitak.com | www.cavitak.com

Corporate Office Address:

Cavitak Marketing Pvt. Ltd., 9, Vitthalbhai Patel Colony,
Opp. Lakhudi Talavadi, Naranpura, Ahmedabad - 380014

CIN - U52399GJ2011TCO64538