



**July, 2025**

## 04 **CORE PHILOSOPHY**

## 05 **ABOUT US**

- How It All Started
- What We Do
- How We Work
- Timeline
- Key Statistics
- Our Presence

## 11 **BUSINESS VERTICALS**

- Retail Distribution
- Global Commerce
- Value Added Tech. Distribution
- Architecture & Interior Studio
- Software Solutions
- Ice Cream Retail Outlets
- Creative Services

## 75 **CONTACT US**

WE ARE  
**THE PEOPLE'S**  
COMPANY



I Work

I Build the Business

I Build Cavitak

It's WE TOGETHER WHO BUILD THIS COMPANY

**We ARE THE People's Company**

# CORE PHILOSOPHY

Our vision is rooted in  
just one question,

# WHAT'S NEXT?

We DO, We ENJOY

We REDO, We UNDO.

We FAIL, We LEARN, We IMPROVE

We BUILD, We REBUILD.

We PLAN, We BRING THE NEXT.

We KEEP DOING!

WHAT'S NEXT?

# ABOUT US



## HOW IT ALL STARTED

Established in the year **1987**

Evolved from various proprietary firms like Cavitak Vision, Cavitak Marketing, Cavitak Enterprise, Cavitak System, AMS Enterprise and Commfast.

Aggregated all our proprietary firms and became a private limited company called Cavitak Marketing Private Limited in **2011**.



## WHAT WE DO

At Cavitak, we delight our customers and partners with products and services categorised in following verticals:



**Retail Distribution**



**Design and Implementation of Software Solution**



**E-commerce LFR Distribution**



**Offering a Superior Ice-Cream Dessert Experience**



**Value Added Technology Distribution**



**Creative Branding and Advertising Services**



**Architecture & Interior Design Studio**



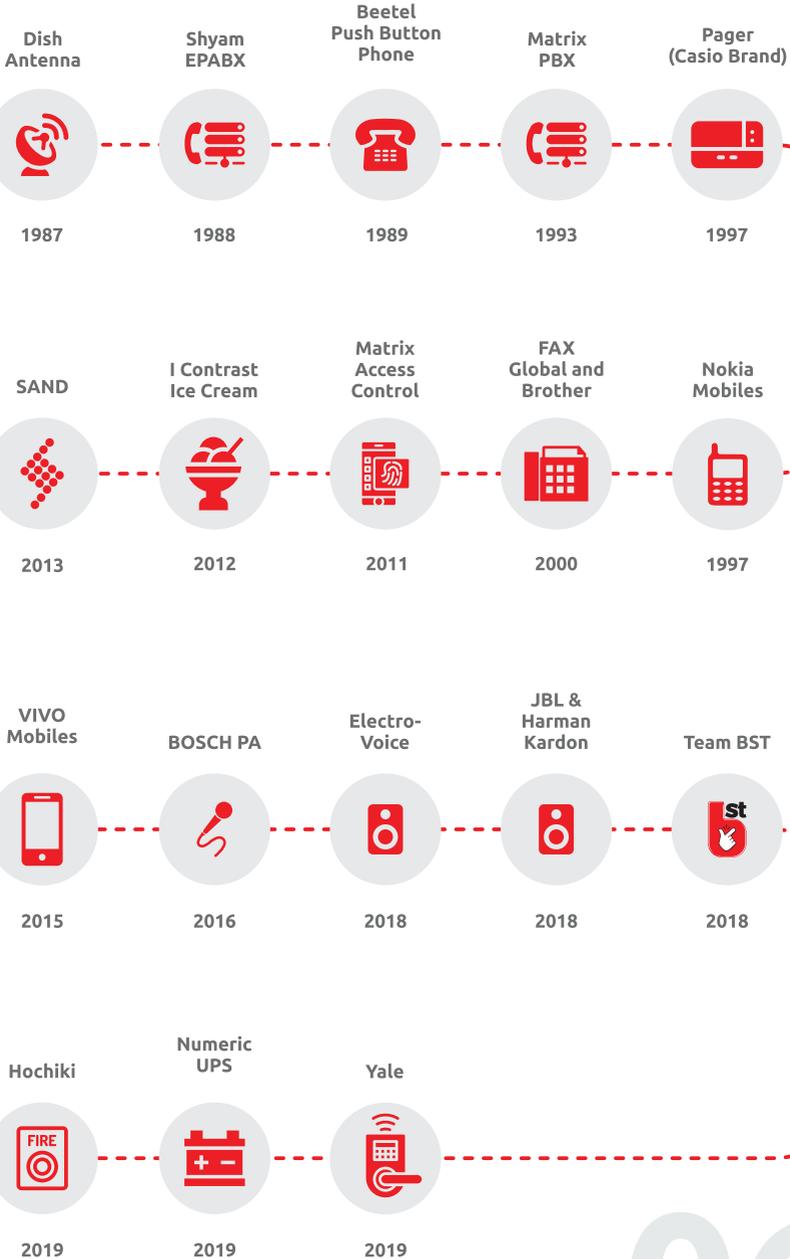
## HOW WE WORK

We strategize in anything we do. The mantra is to **THINK, PLAN and ACT!**

Each day we strive for self-improvement with the mantra of **What's Next!**

We don't believe in short-term relations, our efforts are always in line with building long-lasting relations.

# TIMELINE



Suprema



2020

Crestron



2020

Ravel



2020

Visonic  
Intrusion Alarm



2020

Tyco



2021

FFE



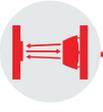
2022

MEETION



2021

SALTO



2021

BEG



2021

BAS IP



2021

VESTEL



2022

EOCORTEX



2022

OPENSOURCE



2022

DETECTOR  
TESTERS



2022

OPTEX



2022

GLOBAL  
COMMERCE



2023

LEGRAND



2023

SOMFY



2023

IFB



2023

RHOMBUS



2022

NETGEAR



2023

NETRACK



2023

SIEMENS BMS



2023

AKABISHI



2023

Anvit & You



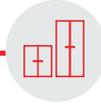
2025

APERIO



2024

VALRACK



2024

AET



2024

INFOTREND



2024

BRIGHTSIGN



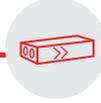
2025

AJAX



2025

TV ONE



2025

HPE



2025

DAHUA



2025

VERIS



2025

# WHAT'S NEXT?



## KEY STATISTICS



Companies



Verticals



Offices which we call our Second Home



Warehouses



Annual Turnover



Channel Partners and Dealers



Portfolio of Brands

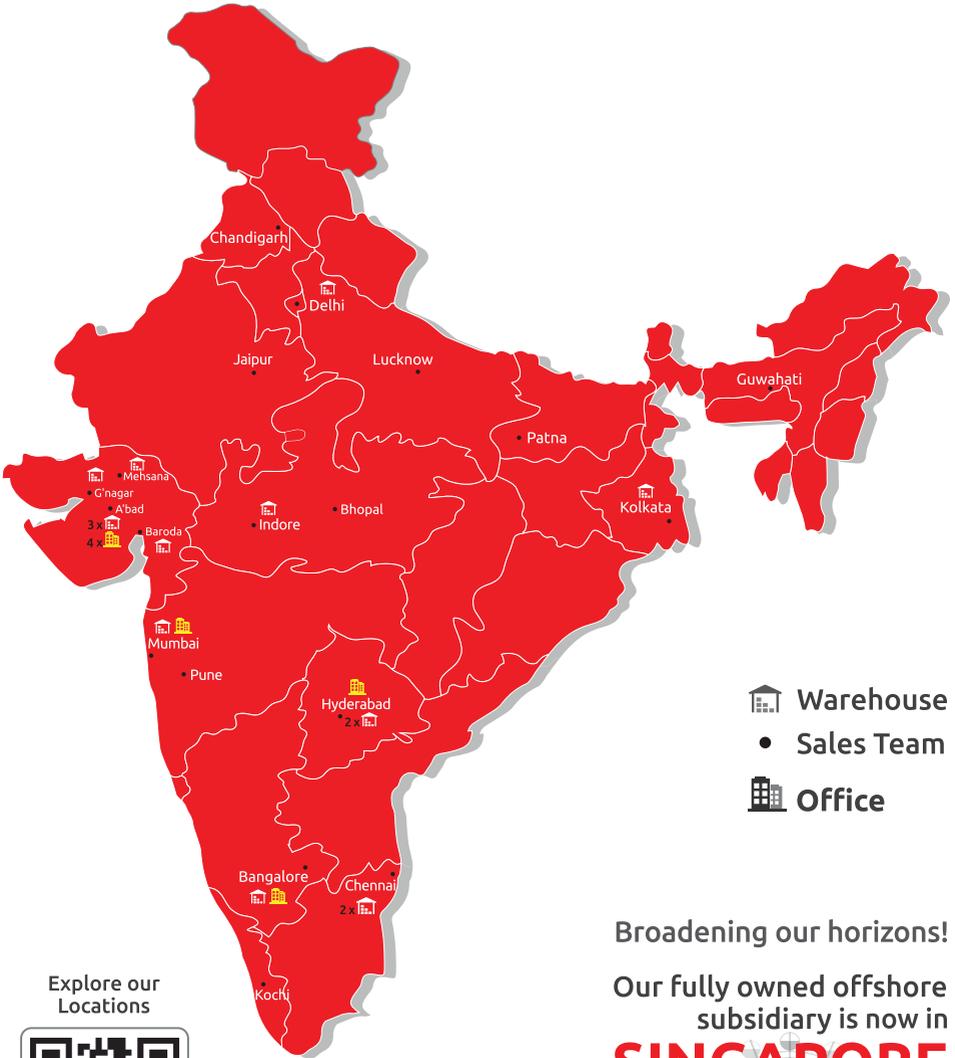


Minds and Souls



Years of Experience

# OUR PRESENCE



Explore our  
Locations



Broadening our horizons!

Our fully owned offshore  
subsidiary is now in

**SINGAPORE**





# — RETAIL DISTRIBUTION

- VIVO
- JBL
- AKABISHI
- IFB



vivo

OUR PARTNERS



Mobile Phones

Cavitak has been a distributor of VIVO Mobile Phones for the entire Ahmedabad district from the day it started operations in India.

VIVO is a young global smartphone brand, focusing on introducing perfect sound quality and ultimate photography with cutting-edge technology. They contribute to their mission of taking mobile photography to the next level, by distributing latest models and matching the needs of retailers.



Daring to pursue true perfection

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harman/kardon®  
by HARMAN

Retail Distribution

OUR PARTNERS



Home Audio

JBL as well as Harman Kardon are owned by Harman International Industries, a subsidiary of South Korean company Samsung Electronics. Audiophiles from every generation call on HARMAN to deliver the best in sound in the studio and on the stage, at home and on the go.

Became an official distributor of music and sound systems from JBL and Harman Kardon, distributing wide range of earphones, headphones, smart audio and home audio solutions.

### Product Categories

- ⊙ In-Earphones
- ⊙ On-Ear Headphones
- ⊙ Portable Bluetooth Speakers
- ⊙ Soundbars



JBL Soundbar 1300 Pro

The Best in Sound Experience!

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**AKABISHI**  
MITSUBISHI ELECTRIC INDIA PVT. LTD.

OUR PARTNERS

DUCTABLE AIR CONDITIONER

WINDOW AIR CONDITIONER

CASSETTE AIR CONDITIONER

**Air Conditioner**

Akabishi is a sub-brand of Mitsubishi Electric Corporation which is a Japanese multinational electronics and electrical equipment manufacturing company headquartered in Tokyo, Japan. It was established in 1921 as a spin-off from the electrical machinery manufacturing business of Mitsubishi Shipbuilding at the Kobe Shipyard.

To ease customers' minds it puts extra effort and care while designing. So that they may use the products with the reassurance that comes through high-quality parts manufacturing and impeccable assembly.

### Product Categories

- ⊙ Split Air Conditioner
- ⊙ Window Air Conditioner
- ⊙ Cassette Air Conditioner



Made in India, Made for You.

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OUR PARTNERS



## Consumer Electronics

In 1989, IFB began producing fully automatic washing machines and other state-of-the-art appliances. The Company is reputed for its forte in **QUALITY, DURABILITY** and **TECHNOLOGY**. We positively impact people's lives as well as the environment.

Over four decades our associate companies and divisions have celebrated technical excellence. Our products and services represent the leading edge in engineering with consistent quality. Today, with over 7 MILLION CUSTOMERS, we are a household name in India.

IFB provides comprehensive lifestyle solutions for **LAUNDRY, KITCHEN & LIVING**.

### IFB Product Categories:

#### LAUNDRY DIVISION

- ⊙ Front Load washing machine
- ⊙ Top Load washing machine
- ⊙ 100% Clothes Dryer
- ⊙ Washer Dryer & Refresher (WDR)

#### KITCHEN DIVISION

- ⊙ Chimney & Built-in Hob
- ⊙ Dishwasher
- ⊙ Built-in Oven
- ⊙ Microwave Oven

#### LIVING DIVISION

- ⊙ Air conditioner

#### INDUSTRIAL LAUNDRY & DISHWASHER SOLUTION



Refrigerator Plant

IFB believes on Vision - To be the Customer's first choice

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# GRIPIT

## Connecting the DOTS! From BRANDS to CONSUMERS and everything IN-BETWEEN.

Global Commerce is the latest vertical at Cavitak which specializes in facilitating Global Brands to establish it's base in India and provide them with comprehensive gamut of launch strategy to marketing to sales to post sales support. We also aim to similarly launch Indian brands on global platforms.



### Supply Chain Management

- ⦿ Import
- ⦿ Local Deliveries
- ⦿ Strong Warehousing Capacity in Multiple States



### Marketing

- ⦿ Brand Merchandising
- ⦿ Inplatform Marketing
- ⦿ Influencer Activity
- ⦿ Website Building
- ⦿ Robust BI Implementation



### Online Platforms

- ⦿ Integrated with Platforms
- ⦿ Strong ERP Implementation
- ⦿ Dedicated account management team for each portal



### Offline Platforms

- ⦿ Large format retail: Vijay Sales | Reliance | Croma
- ⦿ Retail Distribution



### After Sales Support

- ⦿ Pan India service centres & online support

# CHUWI

OUR PARTNERS



Chuwi is a leading global brand specializing in laptops, tablets, and mini PCs. Chuwi has managed to carve out a niche in the market by providing devices that cater to consumers seeking cost-effective computing solutions.



**Laptops:**  
Corebook X i5 | Freebook | Gemibook X Pro  
Corebook X i3 | Herobook Pro | HeroBook Plus  
GemiBook Plus  
Cost Effective | Expandable Storage  
FHD Display | Light & Slim Design



**Tablet PC:**  
Ubook X  
2k Resolution  
Lightweight & Portable  
Intel® Core i5



The Affordable Powerhouse

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**NINESTARS**

**Motion Sensor Trash Can**

Motion Sensor  
Trash Can



**Small Kitchen Appliances**

**CHEFMAN.**



Transforming  
Cooking, One  
Gadget At A  
Time!



*Allfamily*

**Medication Coolers**

Portable mini  
fridge for  
medicine that  
needs to stay  
cool.



**Bluetooth Speakers**

 **MUZEN**



Soulful Beats  
That Last  
Forever

**NEXBASE**  
Dash Cams

Dash Cams

Safety with Clarity!



Action Camera

**AKASO**



Designed for adventure sports enthusiasts to capture and share the most stunning moments.

**Klipsch**

Audio Speakers

Speakers That  
Bring Music To Life!



NARVAL

Robotic Vacuum Cleaners



Robotics Technology for Clean Living!

Vacuum Cleaners

**bissell®**



Revolutionizing the Way You Clean!

# OBSBOT

Webcam



Turn ordinary frames into epic with the magic of AI!

Robotic Pool Cleaners

**AIPER**<sup>®</sup>  
— bring vacation home —



Dive Into Clean

**CASIO**

**Musical Instruments**



Inspiring Music, Empowering Creativity.

**Portable Projectors**

**XGIMI**



Brighter Vision, Bigger Experiences.

loop

Earplugs



Turn Up The Vibe With Sound Redefined

Smart Locks and Safes

Yale®



Unlock Smart Security



Portable Power Station

OUR PARTNERS



### Most Reliable Portable Power Stations

EcoFlow is a global pioneer in eco-friendly energy solutions, driven by a vision to power a sustainable future. Since its founding in 2017, EcoFlow has become a trusted energy companion, delivering renewable and accessible power for homes, outdoor adventures, and mobile lifestyles. With operational hubs in the USA, Germany, and Japan, it has empowered over 2.5 million users across 100+ markets, redefining how the world accesses and utilizes energy.



RIVER 2

RIVER 2 Max

RIVER 2 Pro

DELTA mini

DELTA

DELTA Max

DELTA Pro

Powering a Sustainable Future

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# Value Added Tech. Distribution

## Cavitak strives to TAKE RESPONSIBILITY!

Proactive Approach  
Taking Comprehensive  
Responsibility

.....  
Marketing Team

Product Team

Sales Team



Design Team



Inside Sales



Business  
Development



Pre-Sales Team



Support Team



Tech Enabler



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# AV

- Crestron AV
- AET
- Electro-Voice
- Bosch Conference
- Brightsign
- tvONE
- Vestel





OUR PARTNERS



AV, Switching & Control

Crestron Electronics has carved the path for technological innovation since 1972. With Crestron, you aren't just buying top-of-the-line electronics, you are investing in scalable and customised solutions, gaining 24/7 global service and support, and sponsoring products that are designed and manufactured in USA.

Enterprise Solutions

- ⊙ UC Solutions (Mercury, Soundbar & Room system)
- ⊙ AV Switching Devices
- ⊙ Modular Fliptop
- ⊙ AV Over IP Solution
- ⊙ XIO Cloud Management (Deploy, Manage, Monitor)
- ⊙ AV, HVAC, Lighting & Curtain Control
- ⊙ Occupancy Sensor with Motion Sensing
- ⊙ Videowall Controllers

Voice-activated Multi-camera Sightline Experience



Room Scheduling



Wireless Presentation & Conferencing



# AET

OUR PARTNERS



## LED Displays

Established in 2016, AET LED Displays is the world's finest LED screen manufacturer, shaping the future of visuals. AET is no longer just a brand - it's a movement. AET is not just leading the LED industry, AET pioneering the future of visual experiences with fully integrated Supply Chain Integration in the LED Display Industry.

### Products

- ⊙ Indoor MicroLED COB
- ⊙ Outdoor
- ⊙ All-In-One With Interactive displays

Minimum Pixel Pitch:  
0.6 in COB and QCOB category

### AET global projects

Government meeting room



Conference hall



Petroleum group data displays



Expressway monitoring centre



Innovation Meets Brilliance



OUR PARTNERS



Arrayable point-source Speakers

EVID Series

EVOLVE50M

EVOLVE30M

Professional Audio

For over 90 years, Electro Voice has designed and engineered leading edge sound reinforcement solutions - products that empower the performer, exceed the expectations of the audio professional and elevate the audience experience. Generations of hands-on professional knowledge is geared towards producing a portfolio of best in class speakers and microphones that combines performance, reliability and value.

Product Categories

- ⊙ Install Commercial Systems
- ⊙ Live Sound Line Array Speakers
- ⊙ Portable Powered Speakers
- ⊙ All Microphone Families

Your portable beast!

EVERSE 8



EVERSE 12



Prestigious Projects:



Statue of Unity



Mahatma Mandir



Brahma Kumari



Lady BAGA,  
Connaught Place



Ayodhya  
Ram Mandir



Hotel Intercontinental

Looks beautiful, Sounds beautiful.



# BOSCH

Value Added Tech. Distribution

OUR PARTNERS



## Conference System

Building on true world-class expertise, Bosch Security Systems has led the conference market for over 65 years. How? By addressing customer needs with outstanding products that cover all requirements and the promise of continuing to do so for many years to come.

### Dicentis Total IP Based Conference system

Flush mount



Wired



Wireless



### CCS 1000 digital Conference system range

Table top



Flush mount



### CCS 700 analog Conference system range



Now available in



highest performance

future-proof

secure



flexible



cost-effective

Enhancing meetings of all sizes

# 30

# BrightSign®

OUR PARTNERS



## Digital Signage Solutions

BrightSign, a globally recognized leader in the digital signage industry, offers an end-to-end digital signage solution that empowers businesses to attract, engage, and captivate audiences by bringing visual content and experiences to life. At the core of BrightSign's offering is BrightSignOS™, a specialized operating system that powers BrightSign players and connects seamlessly to scalable cloud services and partner solutions. BrightSign's product portfolio offers state-of-the-art technology and unsurpassed performance. Their products are known for their signature reliability, affordability, ease-of-use, and market-leading technology.

### Solutions

- ⊙ Video Walls
- ⊙ Multi-Screen
- ⊙ Digital Signage
- ⊙ 3D & Immersive
- ⊙ Interactive Demos

### Industries catered

- ⊙ Advertising
- ⊙ Attractions
- ⊙ Banking
- ⊙ Corporate
- ⊙ Education
- ⊙ Government
- ⊙ Healthcare
- ⊙ Hospitality
- ⊙ QSR/C-Store
- ⊙ Retail
- ⊙ Stadium Venues
- ⊙ Transportation

### USPs:

- ⊙ Reliable 24/7 operation with a rugged, fanless design
- ⊙ Stellar Full HD to 8K Video
- ⊙ Extensive I/O options for unrivaled flexibility
- ⊙ Global hardware consistency for quick and reliable deployments
- ⊙ Broad selections fit any application and budget

Draw Attention. Drive Action. Deliver Impact.

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OUR PARTNERS



### Video Processors & Media Servers

Choose tvONE when you need pro-grade AV that just works — even under pressure. With over 30 years of innovation, tvONE leads the industry with cutting-edge tech, built in-house to deliver top performance and rock-solid reliability. Our mission? Simple: engineer confidence, every step of the way.

#### Categories

- ⊙ Video Wall Processing
- ⊙ Signal Processing
- ⊙ Signal Extension and Distribution
- ⊙ Racking & Power

#### CALICO PRO Video Processor

- ⊙ 10-bit color
- ⊙ Unrivaled Bandwidth
- ⊙ HDR
- ⊙ Low Latency



Green Hippo is the go-to Media Server for real-time video playback in live entertainment and Pro AV.

#### Solution:

#### Hippotizer MX Series Media Servers

- ⊙ 10-Bit Color
- ⊙ NotchLC Playback

# VESTEL

OUR PARTNERS



## Visual Solutions

Comprised of 24 companies, the Vestel Group is a multi-industry manufacturer, which operates in electronics, household appliances, mobile technologies, LED lighting and defence. Originally founded in 1984, Vestel has grown from strength to strength, realizing its global potential after joining the Zorlu Group in 1994.

### Products:

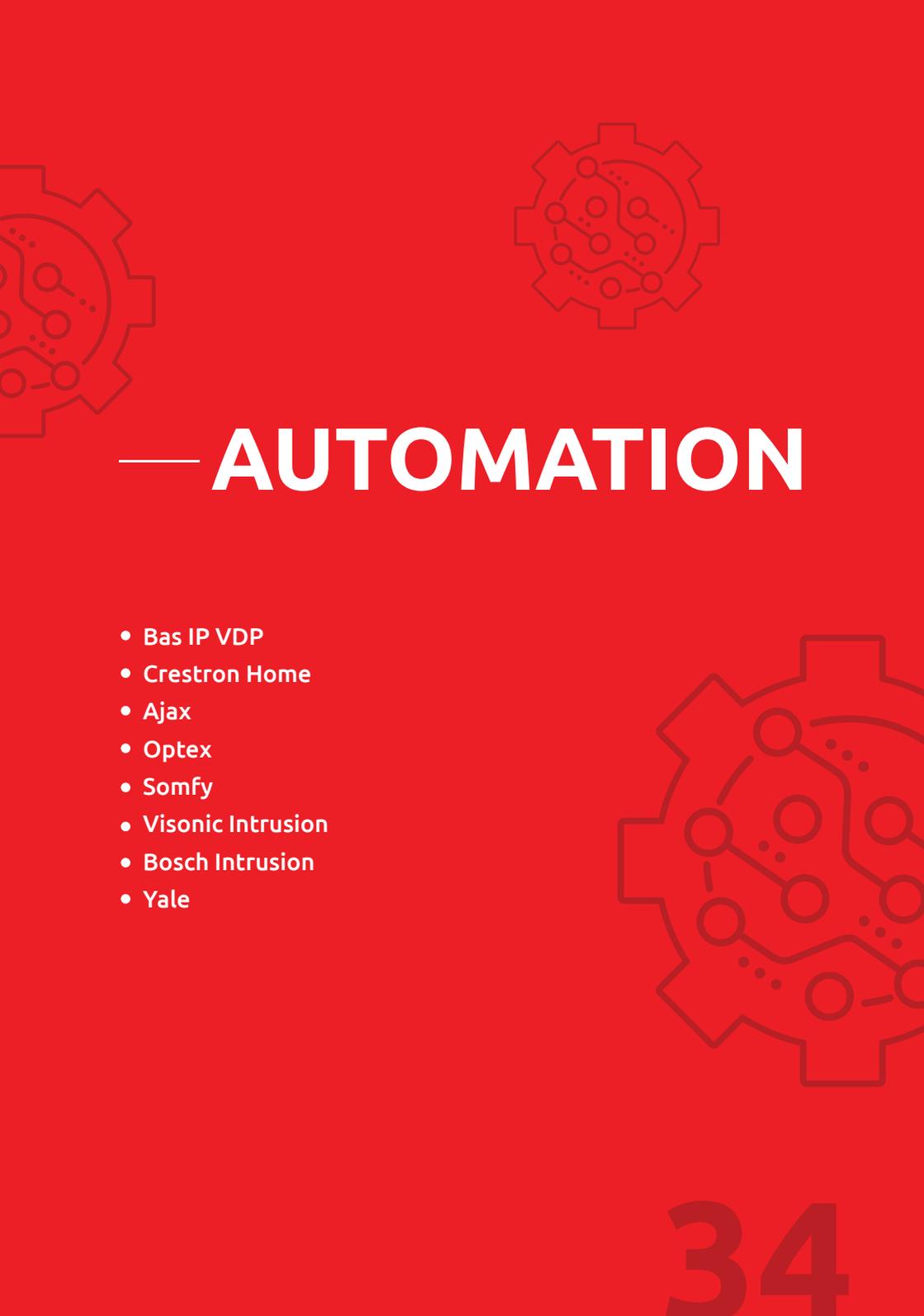
- ⊙ Enterprise Grade Display
- ⊙ Digital Signage Display
- ⊙ Interactive Flat Panel Displays
- ⊙ LCD Videowall Displays



Professional Displays with **OPS Module**



For the powerful visual experience

The page features a solid red background with three large, faint, white line-art icons of gears containing circuit patterns. One is on the left, one is at the top center, and one is on the right side. The word "AUTOMATION" is written in large, bold, white, sans-serif capital letters, preceded by a horizontal line.

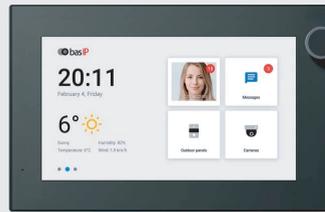
# AUTOMATION

- Bas IP VDP
- Crestron Home
- Ajax
- Optex
- Somfy
- Visonic Intrusion
- Bosch Intrusion
- Yale



Value Added Tech. Distribution

OUR PARTNERS



## TCP/IP Intercom solutions

**BAS-IP** is a leader in TCP/IP intercom solutions. Since 2008, international company, BAS-IP Ltd (the UK), has been working on the development of interphone systems, based on IP video monitoring technologies and IP telephony. Today, it represents innovative solutions on the market – IP intercom systems.

BAS-IP puts keen attention to detail to the product's design, simplicity, and usability, as well as ensuring that all devices function effectively. BAS-IP diligently keeps track of all the market trends, introducing new technology and producing stylish and functional devices at a competitive pricing.

### Product Categories

- ⊙ Individual Outdoor Panel
- ⊙ Multi-apartment Panel
- ⊙ Indoor Monitor Screen
- ⊙ IP Handsfree
- ⊙ Audio Panel
- ⊙ Touch-less Exit

### USPs

- ⊙ Open API
- ⊙ Centralized Configuration
- ⊙ UKEY Mobile Access
- ⊙ Latest Android Based System



reddot award 2021  
best of the best

The Most Feature Rich, Open Architecture & Stylish Video Intercom System

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OUR PARTNERS



Home Automation

Crestron Electronics has carved the path for technological innovation since 1972. It provides automation solutions that transform the way people live their lives, making their day-to-day tasks easier, improving efficiency and productivity. With Crestron, you aren't just buying top-of-the-line electronics, you are investing in scalable and customised solutions, gaining 24/7 global service and support, and sponsoring products that are designed and manufactured in USA.

Home Automation Solutions (Wired/Wireless)



Lighting Control

- Lighting On/Off
- Light Dimming
- Phase Dimming
- DALI Dimming



Curtain Control



Centralised Audio



HVAC Control



Video

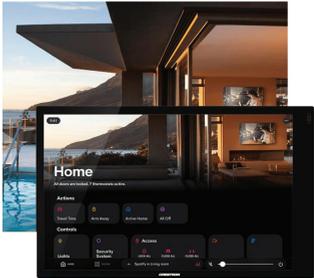


Security



Occupancy Sensors

Now, No more Programming Introducing R series For Crestron Home® OS



# AJAX

Value Added Tech. Distribution

OUR PARTNERS



## Professional solutions for security, safety and automation

Ajax Systems is an international tech company and the largest manufacturer of security systems in Europe, with over 4 million end users and 290K PRO users in 187 countries. The company offers end-to-end solutions for protecting homes and businesses of any scale. To date, Ajax product portfolio includes 180 wired and wireless devices for intrusion protection, video surveillance, fire and life safety, and comfort and automation.

### Product Category:

- ⊙ Intrusion protection
- ⊙ Video surveillance
- ⊙ Fire and life safety
- ⊙ Comfort and automation

### USPs:

- ⊙ Up to 2000 meters of wireless communication
- ⊙ Up to 7 years of operation with replaceable batteries
- ⊙ Remote configuration and control via Ajax apps
- ⊙ Supervision of all system elements
- ⊙ Hassle-free installation



Rule your Space

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OUR PARTNERS



**Perimeter Intrusion Detection System**

**OPTeX** is the world's leading manufacturer of high performing sensors founded in 1979, headquartered in Shinga, Japan. For over a 43 years OPTeX is trusted by thousands of customers worldwide for accuracy and reliability of its detection system

Sensors are developed with Sensing Algorithm making them strong against indoor and outdoor environmental factors.

**Product Category:**

- 1 Beam Detectors
  - ⊙ Perimeter Protection
- 2 Curtain PIR Detectors
  - ⊙ Doors and Windows Protection
- 3 Volumetric PIR Detectors
  - ⊙ Middle Area Protection

**Application**

- ⊙ Residential
- ⊙ Commercial
- ⊙ Defense facilities
- ⊙ Utility & Power substations
- ⊙ Sea Ports
- ⊙ Solar Fence

**Redscan mini with recorder**



**Critical Facility Application Solution**

- ⊙ Redwall

Protect your Premises with Integrated security system



OUR PARTNERS



## Motorized Curtains and Blinds

Somfy is a leading French company that specializes in designing and manufacturing motorized solutions for homes and buildings. With over 50 years of experience, they offer a range of products that prioritize comfort, ease of use, security, and sustainability.

Somfy's ultra-silent curtain motors seamlessly integrate with homes, providing connected solutions for window and door automation. Their products are designed to reduce their impact on nature and help people create impactful living spaces. With Somfy, homeowners can transform their spaces to reflect their lifestyles and meet their needs.

### The company's product range includes :

- ⊙ Curtains and interior blinds
- ⊙ Door and gates
- ⊙ Boom barriers and bollards
- ⊙ Smart home and control
- ⊙ Heating and lighting
- ⊙ Terrace and outdoor
- ⊙ Shutter and external screens
- ⊙ Windows



### Tertiary Access Automation



**Visonic**  
From Tyco Security Products

**Wireless Intrusion Alarm System**



**Now, Integrates with**

**CRESTRON** **RTI** **ELAN**

**Intrusion Alarm System**

**BOSCH**



**Integrates with**

**Genetec**

**milestone**

**BVMS**

Video Management software

Bosch Security Systems proudly offers a wide range of reliable security, safety, communication, and sound solutions trusted worldwide across various applications.

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# Yale®

Value Added Tech. Distribution

OUR PARTNERS



## Smart Door Locks

For more than 180 years, the brand YALE stands strong for its quality and reliability in the world of door locking solutions. YALE, with its unique global reach and range of products, is the world's favorite lock – the preferred solution for securing your home, family and personal belongings.

YALE is the global consumer brand within the ASSA ABLOY Group. ASSA ABLOY is the global leader in door-opening solutions – Solutions you might already be using on a daily basis without even thinking about it.

### Smart Lock Categories

- ⊙ Mortise
- ⊙ Rim
- ⊙ Deadbolt
- ⊙ Accessories

### Integration Capabilities

- ⊙ RF Remote
- ⊙ Video Door Phone
- ⊙ Automation
- ⊙ Zwave
- ⊙ Zigbee
- ⊙ YALE Mobile App

### Product Key Features

- ⊙ Single Push Action
- ⊙ Biometric
- ⊙ Pin Code
- ⊙ RFID Card
- ⊙ Mechanical Key
- ⊙ Remot Control
- ⊙ Face Recognition
- ⊙ Yale Home app
- ⊙ Bluetooth
- ⊙ Wi-Fi

### Yale Home App.



Secure Your Family. Lock Happiness.

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# FIRE AND PA

- Hochiki Fire
- Dahua
- Detectortesters
- Ravel Fire
- FFE
- Bosch PA





OUR PARTNERS



## Fire Detection System & Addressable Lighting

For 100 years, Hochiki has led the way in the design and manufacture of innovative life safety solutions. Its leading edge commercial and industrial fire detection and emergency lighting products have acquired global acceptance as the benchmark for high-integrity and long-term reliability.

### Product Categories

- ⊙ UL & FM approved Addressable Fire Detection System
- ⊙ EN Certified Addressable Fire Detection System
- ⊙ Hybrid Wireless Addressable Fire Detection
- ⊙ EN Certified Addressable Emergency Lighting
- ⊙ High Sensitivity Air Sampling System
- ⊙ Linear Heat Detection Cable
- ⊙ SIL Approved Devices
- ⊙ Marine Approved Range
- ⊙ Intrinsically Safe & Explosion proof range



World's best wireless fire range

### Hochiki's Industrial Approvals



Flexible & reliable fire detection and alarm systems

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OUR PARTNERS



## Smart Fire Safety Products

Dahua Technology, a global leader in intelligent security and surveillance, has steadily expanded its footprint in the life safety domain with a dedicated range of EN Certified Fire Alarm Systems. Leveraging its expertise in smart technology and AI-driven infrastructure, Dahua brings precision, reliability, and scalability to fire detection solutions — designed to protect lives, property, and critical assets.

Dahua's Fire Alarm portfolio is built to meet modern safety standards across varied applications — from residential to large commercial complexes.

### Products:

- ⊙ EN Certified Conventional Fire Alarm System
- ⊙ EN Certified Addressable Fire Alarm System
- ⊙ Hybrid Wireless Addressable Fire Alarm System
- ⊙ Stand Alone Detectors
- ⊙ Beam Detectors

### USPs:

- ⊙ Inbuilt TCP-IP ports on all panels
- ⊙ Built-in Batteries
- ⊙ Mobile app and Web Based Realtime Alerts
- ⊙ Next-Gen LoRa-Based Addressable Wireless Technology



**detectortesters**  
testing technology from No Climb

OUR PARTNERS



**Detector Test Equipment**

Designer and manufacturer of detector testing equipment intended to help protect people's lives and property.

The company offers products including smoke and heat detector testers, carbon monoxide indicators, multi-sensor warners, aspirating smoke discovery systems, aerosol dispensers, extension poles and other related products and accessories, enabling commercial sectors to have fast, simple and effective testing devices while ensuring safety and protection.

**Flagship Brands**



- ⊙ Aerosol Tester ⊙ Detector Removal Tool
- ⊙ Smoke Detector Tester ⊙ Heat Detector Tester



- ⊙ All in One detector Tester (Smoke, Heat & CO)



- ⊙ Handheld Smoke Aerosol Tester



- ⊙ Smoke Detector Sensitivity Tester



- ⊙ Aspirator Detector Tester

TEST | REPORT | SHARE



**Designing solutions that made for fast, simple and effective testing of fire detectors**



Simplifying flow Testing with smart technology  
Fire Pump Testing | Hydrant Flow Testing  
Standpipe and PRV Testing | Apparatus Fire Pump Testing

Specialists in Fire Detection



Fireray



Talentum



Global innovator in the design and the manufacture  
of world class fire detection solutions

OUR PARTNERS



## Fire Alarm System

RAVEL ELECTRONICS PVT.LTD. was established in 2003 with a vision of serving the fire detection industry and it is the **first and only Indian manufacturer and the second in Asia to obtain UL Certification** for Fire Alarm Panels. Ravel always meets the expectation of consultants, architects and customers by providing quality, reliable and failsafe products.

### Product Categories

- ⊙ Addressable Fire Alarm System
- ⊙ Conventional Fire Alarm System
- ⊙ Gas Suppression System
- ⊙ Public Address System
- ⊙ Fireman Telephone System

### Ravel's Industrial Approvals



Moniti- Analogue Addressable Fire Alarm Panel



# BOSCH

Value Added Tech. Distribution

OUR PARTNERS



## Public Address & Voice Alarm Solutions

With more than 90 years experience in designing and developing communication products, Bosch has established unrivalled leadership in the field Of public address and voice alarm systems.

### Plena Easy

- ⊙ 1,2 or 6 zone(s), 1 channel
- ⊙ Idea solution for small to mid-sized locations
- ⊙ BGM and business paging
- ⊙ Out-of-the-box functionality

### PRAESENSA

- ⊙ Ideal for mid to large locations
- ⊙ Secure IP Infrastructure
- ⊙ Optimized User Experience
- ⊙ IP Networked

### Industries

Government | Enterprise | Hospitality | Shopping Mall | Education | Healthcare Centre

### Value Proposition

				
performance	future-proof	system availability	flexible	cost-effective

### PAVIRO

- ⊙ 12 to 492 Zones
- ⊙ 4 channel matrix
- ⊙ DSP
- ⊙ Professional Sound Quality
- ⊙ EN54-16 certified

### Loudspeakers

- ⊙ Ceiling, Cabinet Speakers
- ⊙ Sound Projectors
- ⊙ Horn Speakers
- ⊙ Line Arrays

### Certifications

All Bosch voice alarm systems are

# EN54-16

EVAC Certified Emergency Voice Alarm

Get all messages across, no matter what

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# SECURITY

- Tyco Security
- Suprema TA & AC
- Veris
- Bosch CCTV
- Aperio
- Salto
- Eocortex



# tyco

Value Added Tech. Distribution

OUR PARTNERS



## Video/Access Solutions

Tyco is part of Johnson Controls Security Products, Tyco has been a trusted manufacturer for over 30 years, specializing in hardware and software for video surveillance and access control systems. With its global headquarters located in Cork, Ireland, Tyco maintains a strong international presence through multiple manufacturing facilities across the globe.

### Featured Products

- Illustra Pro, Flex & MII Series
- ExacqVision Enterprise/ Professional VMS Software & Recorders
- Videoedge Victor for Unified Video Management Applications
- Holis H.265 Capable Network Video Recorders
- Cloudvue Security-as-a-Service For Data storage
- Access Control Solutions
- Bluetooth Enabled Cloud Controller Plus Reader

### Flagship Brands:

Illustra | Exacq | Holis | American Dynamics | Software House | Kantech | CEM Systems



### Make In India Products



2MP/5MP Motorized Dome & Bullet Cameras

Video & Access Solutions for a Safer, Smarter World

# 50

OUR PARTNERS



## Access Control | Time Attendance

Suprema is a leading global provider of security and biometrics. Suprema's extensive range of portfolio includes biometric access control systems, time & attendance solutions, fingerprint live scanners, mobile authentication solutions and embedded fingerprint modules. Engineered & Designed in South Korea, Suprema has established itself as a premium global brand in physical security industry and has worldwide sales network in over 130 countries.

### Product Categories

- ⊙ **Multi Door Controller**
- ⊙ **Controller/Reader:**
  - Face
  - Finger
  - Card
  - Mobile
  - Combination of Above

- ⊙ **Software Feature:**  
T&A | Access | Visitor | Elevator | Video

- ⊙ **Platforms:**  
Suprema CLUe | BioStar Air | BioStar X

### USPs

- ⊙ Engineered & Made in South Korea
- ⊙ Face Recognition from 0 lux to 75,000 lux
- ⊙ Open Architecture in both Hardware & Software
- ⊙ Device API & SDK readily available
- ⊙ Facial Recognition in 0.2 Seconds

### Integrates with:


Global Powerhouse in Security, Biometrics & Identity Solutions

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Value Added Tech. Distribution

OUR PARTNERS



## Smart Workplace & Guest Management Platform

Veris is a smart workplace platform that transforms traditional offices into secure, seamless, and efficient spaces. It enhances visitor management, employee experience, and automation with self-service kiosks, mobile check-ins, touchless access and on-demand services. Trusted by 300+ enterprises across 23 countries, Veris offers future-ready solutions enabling modern workplaces

- ⦿ Visitor Management System: Pre-registration, digital passes, facial recognition, and touchless entry check-ins.
- ⦿ Employee Access & Experience: Mobile-based access, space management – meeting rooms, desks, parking, and on-demand services
- ⦿ Workplace Analytics: Real-time dashboards for space utilization and occupancy insights.
- ⦿ Security & Compliance: Access control integration, employee safety, emergency muster & audit trails
- ⦿ Cloud-Based & Scalable: Highly resilient, scalable and secure platform with latest encryption techniques for PII privacy and Infosec ready with SOCII Type2 certification. Best suited for modern, multi-location enterprises



Step into the future of Work

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# BOSCH

Value Added Tech. Distribution

OUR PARTNERS

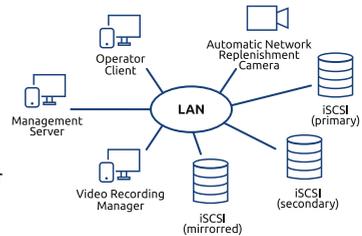


## Video Management System

An enterprise grade solution to manage the unmanageable sites & solutions for critical infrastructure like Airport, Ports, Metros and many more.

### Unique Differentiator

- ◎ End to End Surveillance Solution with Encryption (VMS, Storage & Cameras)
- ◎ Manage Upto 2K Cameras with a Single Server (Reduce the total cost of Ownership)
- ◎ Integrate 3rd Party Cameras, Storage & Further System Into BVMS
- ◎ HDR-X & EIS Technology with option of Polarized Filter
- ◎ IVA Pro on edge based technology with machine learning to get more accuracy in analytics detection with integrated long range IR



<b>Easy to install</b>  Easy installation and basic configuration	<b>Visualizing the right information at the right time</b>  Intuitive alarm management Management of multiple locations Map-based tracking assistant	<b>Data-driven evidence investigation</b>  Forensic search User-friendly timeline	<b>Data security</b>  Encrypted traffic data and stored data	<b>Integration</b>  B Series and G Series Access Management System PSM for integrated security management	<b>Openness</b>  ONVIF Profile S SDK
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A Tradition of Quality and Innovation

# 53

OUR PARTNERS



## APERIO

- ⊙ Wireless, battery-operated locks – easy to install
- ⊙ Real-time access control with audit trails
- ⊙ Secure communication (AES encryption)
- ⊙ Seamless integration with existing access systems
- ⊙ Scalable and cost-effective expansion
- ⊙ Ideal for offices, hospitals, schools & more

### Integrated With



## SALTO

- ⊙ **Wireless & Battery-Powered:** No door wiring needed; ideal for retrofits and easy installations.
- ⊙ **BLUEnet Technology:** Uses Bluetooth Low Energy (BLE) for real-time control and communication.
- ⊙ **Live Management:** Remote lock/unlock, audit trails, alerts, and battery status monitoring.
- ⊙ **High Security:** AES encryption and offline fallback via SALTO SVN (data-on-card technology).
- ⊙ **Mobile Access:** Supports Bluetooth and NFC-based smartphone credentials.
- ⊙ **Modular & Scalable:** One gateway can manage multiple doors (via nodes); easy to expand.
- ⊙ **Seamless Integration:** Works with SALTO wall readers, cylinders, and controllers.

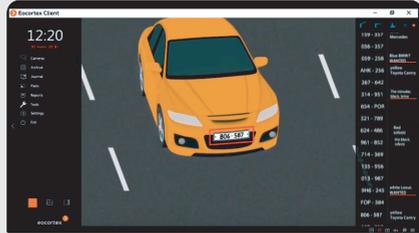
- |   |   |   |
|---|---|---|
| <p><b>1</b> Salto Space<br/>(On Premise Software)</p>     | <p><b>2</b> Salto KS (Cloud Software)</p>                               | <p><b>3</b> Salto BLUEnet Wireless<br/>Real-Time Technology</p> |
| <p><b>4</b> Salto JUSTIN Mobile Access<br/>Technology</p> | <p><b>5</b> Salto Virtual Network (SVN)<br/>Data on Card Technology</p> |   |

# eocortex



Value Added Tech. Distribution

OUR PARTNERS



## Video Management Software

Eocortex is the global manufacturer of video management software. Established in 2008, it has grown the partnership chain with 4,000+ distributors and system integrators in more than 85+ countries. 700,000+ cameras are run by Eocortex in 15,000+ video surveillance systems.

Over 7000 models of IP cameras and other devices are perfectly integrated with Eocortex Video Management Software and are constantly integrating new devices. Easily integrate Eocortex Video Management Software with any devices and systems using API and SDK, supports REST API and ONVIF, HTTP and RTSP protocols.

### Supported Video Analytics

- Face Recognition
- Shelf Fullness Check
- Search for objects
- Crowd Monitoring
- Smoke & Fire Detection Recognition
- Uniform Detector Detection
- People Counting in Queue
- Sabotage Detection Counting
- Face Mask Detector
- Tracking
- People Counting
- Personnel Monitoring
- License Plate
- Abandoned Object
- Loud Sound Detection
- Unique Visitor

### Available on:

- Mobile  
- Web App
- Software for Desktops

Boost the efficiency of your business with Eocortex

# 55



# NETWORK & POWER SOLUTIONS

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- Legrand
- Netrack
- Valrack
- Numeric
- Netgear
- Infortrend
- Matrix & Beutel
- HPE Aruba Networking



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OUR PARTNERS



LCS 3  
3 DIMENSIONS OF EXCELLENCE  
● PERFORMANCE ● SCALABILITY ● EFFICIENCY

IT Networking

Legrand is a French industrial group established in 90 countries and its products are distributed in nearly 180 countries. Legrand India offers a wide range of products in the categories of Energy distribution, Wiring devices, Home Automation, Structured Cabling, UPS, Lighting Management Solutions, Cable Management and Industrial application products.

### Key Highlights of the Product Solution offerings

- ⊙ End-to-End Copper & Fiber Solution.
- ⊙ Approved and Certified on Industrial Standards. (UL / ETL / 3P certification etc.)
- ⊙ Built-in crimping mechanism (Fast and Tool-less)
- ⊙ Front loading and Removal of Connectors.
- ⊙ Rotative angle orientation
- ⊙ Innovative modular patch panel
- ⊙ Innovative quick fixing solution
- ⊙ Scalable with modular blocks on modular panel:  
LC, SC, ST, LC APC, SC APC

OUR PARTNERS



Netrack Enclosures Pvt. Ltd. is an established and reputable manufacturer of rack products with brand name Netrack founded in 2001. The brand is a leading solutions provider for data centers and end to end IT server racks.

The company has the unique and enviable distinction of being the only company in India to obtain UL certification for safety in lieu of all its products.

**Netrack Offers**

- ⊙ Acoustic Rack (Silent Rack)
- ⊙ Data Centre Racks
- ⊙ Containment Solution
- ⊙ Network Racks- 2Post/4Post
- ⊙ Server Racks.
- ⊙ Rack Thermal Management.
- ⊙ Power Distribution & Management- Normal, Metered, IP Based
- ⊙ Climate Monitoring - Local, IP Based.
- ⊙ KVM & Console Solutions.
- ⊙ Lab Tables & Racks.
- ⊙ Telecom Racks.
- ⊙ Customized Racks



Floor Mount Rack

**Certification**



Store | Secure | Streamline | Systemise

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OUR PARTNERS



Power Solutions

Since 1984, Numeric has been enabling its clients to optimise their business with top-notch power solutions. Being part of Legrand Group since 2012, Numeric is now truly a GLOCAL company – ‘global’ expertise with deep ‘local’ market knowledge.

Numeric has vast support ecosystem with 5 world-class manufacturing units for UPS with ISOLATION TRANSFORMERS, INVERTER & SERVO Stabilizers.

Product Categories

- ⊙ Line Interactive UPS
- ⊙ Single Phase Online UPS
- ⊙ Three Phase Online UPS
- ⊙ Modular UPS
- ⊙ Servo stabilizer
- ⊙ Isolation Transformers

Application Areas

- ⊙ Government
- ⊙ Industrial
- ⊙ Enterprise
- ⊙ Education
- ⊙ Hospitality
- ⊙ Data Centres

KEOR XPE



# NETGEAR®

OUR PARTNERS



## Networking & WiFi

NETGEAR, Inc. is an American computer networking company established in 1996 in San Jose, California- listed in NASDAQ. NETGEAR has pioneered advanced networking technologies for business segments: retail, commercial, and as a service provider around the world with the model set in 100+ countries.

NETGEAR has multiple manufacturing facility in different geographical area like Malaysia Thailand, Vietnam, Indonesia, and Taiwan

NETGEAR is in India since 2004, serving solutions in every industry and sector in India – Government, Education, Hospitals, Hospitality and many more.

NETGEAR's Pro AV solutions are engineered specifically for AV over IP with out-of-the-box support for every networked AV solution. With Pro Wi-Fi access points, you can count on a seamless integration, even in high-density environments.

NETGEAR offers a limited lifetime hardware warranty\*

### Key highlights of the product solution offerings under wired and wireless networking

- ⊙ Network Switches PoE, PoE+, PoE++, data switches up-to 100G
- ⊙ Professional AV and AVoIP Line of switches
- ⊙ Wi-Fi 6E and Wi-Fi 6 Access Points
- ⊙ Management software

Easy to use, Powerful, Smart, and  
designed just for you

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OUR PARTNERS



Infotrend Technology is a Enterprise Data Storage solution provider with 30 years of history and a public listed company in Taiwan. In order to deliver the highest quality products and services, Infotrend integrates product development, design, manufacturing, and technical consulting/support with in-house expertise to provide a comprehensive solution to our customers. Infotrend has successfully deployed more than 1,000,000 redundant rack-mounted systems worldwide.

Infotrend wide-range product lines include storage solutions from NAS, SAN to Unified storage for different applications such as database, Virtualization, Media & Entertainment, Backup and Surveillance. For the customers from SMBs to large enterprises.

### Wide-range product lines

- ⊙ Scale-out NAS
- ⊙ Scale-out unified storage for enterprise
- ⊙ Scale-out unified storage for SMB
- ⊙ Entry-level unified storage
- ⊙ SAN storage
- ⊙ Highly integrated storage server
- ⊙ AI storage appliance

High performance, scalable And Integrated storage appliance

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OUR PARTNERS



**PBX Systems & Phones**

Matrix is a leading manufacturer of telecom and security solutions. Ease-of-use, enhanced productivity and dependable performance are some of the advantages of these wide-ranged solutions; ideal for all customer segments and sizes.



**Matrix Telecom Solutions**

**Solutions**

- ⊙ IP-PBXs , VoIP and GSM Gateways
- ⊙ IP and Digital Phones

**Product**

- ⊙ Unified & Server Based Communications
- ⊙ Universal Media Gateways



**Matrix Access Control Solutions**

**Solutions**

- ⊙ Time Attendance & Access Controls
- ⊙ Visitor Management
- ⊙ Cafeteria Management

**Products**

- ⊙ Cospec Face Recognition
- ⊙ Fingerprint, RFID, Two-Door Controller
- ⊙ Application Software



**Matrix IP Video Surveillance Solutions**

**Solutions**

- ⊙ Weigh Bridge Integration
- ⊙ Parking Management
- ⊙ Centralized Video
- ⊙ Perimeter Security
- ⊙ Integration with Access Controls

**Products**

- ⊙ VMS ⊙ IVA ⊙ CMS
- ⊙ Mobile Application
- ⊙ Network Video recorder
- ⊙ Enterprise Network Video recorder

**BEETEL**

Started in 1987 as Bharti Telecom, Beetel phones now have a significant presence in the global markets, under the brand name Brightstar.

**Product Categories**

- ⊙ Basic Phones
- ⊙ Caller ID Phones
- ⊙ Caller ID Phones with Memory
- ⊙ Twin Caller ID Phones
- ⊙ Cordless Phones
- ⊙ GSM Phones



OUR PARTNERS



## AI-Driven Network Infrastructure

HPE Networking, enhanced by its strategic acquisition of Aruba Networks, is redefining how modern enterprises connect, operate, and scale in a digital-first world. By converging AI-driven intelligence, cloud-native architecture, and zero-trust security, HPE delivers a future-ready network foundation that adapts to evolving business needs. With HPE, you're not just building a network, you're deploying a secure, scalable, and automated infrastructure engineered for speed, simplicity, and seamless control. Whether across campuses, data centres, branches, or remote sites, HPE's unified approach ensures high performance, resilient connectivity, and operational excellence from edge to core to cloud.

**Solution:**

- ⊙ Wired Networking
- ⊙ Wireless Networking
- ⊙ Network Management & Security
- ⊙ SD-WAN & Branch
- ⊙ Cloud & AI Integration

### Aruba User Experience Insight (UXI) for monitoring





# SPECIALIZED TECH

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(FRMS & AI)

- **OPENSOURCE** - 360° Photo Documentation Software
- **SIEMENS** - Building Management System
- **BEG** - Lighting Automation





OUR PARTNERS



## Simplifying The Way You Construct!

Openspace is an automated 360° photo documentation system using the cutting edge technology to allow people out in the real world to efficiently capture their work, analyze it, and get things done. They're building virtual time machines for every construction job site.

They combine a simple off-the-shelf 360° cameras, computer vision, and AI to make it incredibly easy to capture a complete visual record of a jobsite, share it via the cloud, and track progress remotely.

### Product Category:

#### OpenSpace Capture

Fastest and Simplest way to fully capture and understand your jobsite. 360° Photo Documentation Field Notes Integration with BIM and Procore

### Benefits of Building with OpenSpace:

- ⊙ Document Jobsites 20x Faster
- ⊙ Smarter Asset Management
- ⊙ Save On Construction Costs
- ⊙ Save 50% On Travel Costs
- ⊙ Accelerate Project Schedules
- ⊙ Keep At-home Team Members In The Loop



Explore more

# SIEMENS

OUR PARTNERS



## Building Management System

Siemens is a technology company focused on industry, infrastructure, transport, and healthcare. From more resource-efficient factories, resilient supply chains, and smarter buildings and grids, to cleaner and more comfortable transportation as well as advanced healthcare, the company creates technology with purpose adding real value for customers.

### Product Categories

- ⊙ **Software:**  
Deisgo CC      Building X
- ⊙ **Hardware:**  
Controllers & third party system integrations  
PXC Series | DXR Series
- ⊙ **Sensors**  
Temperature  
Humidity  
Pressure  
CO2 | VOC | IAQ | Air | Water

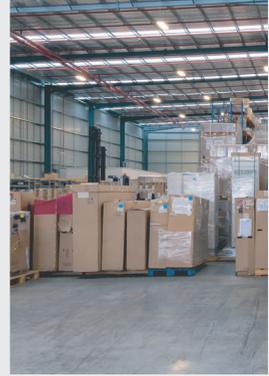
### Building X



The unique solution for enhanced comfort & productivity.

**B.E.G.**

OUR PARTNERS



## The lighting control professionals!

We're delighted to bring B.E.G. to India for the first time. The family business B.E.G., founded in 1975 and based in Lindlar, Germany stands for quality and innovation. With over 800 quality products, the company offers professional solutions for building automation, especially in the field of lighting control for all buildings. B.E.G. has set itself the task of improving the energy efficiency of buildings as well as the lighting quality for the user.

### Product Categories

- ⊙ LUXOMAT-Occupancy and Motion detectors, DALI, Photoelectric switches
- ⊙ LUXOMATIC- spotlights and other lighting
- ⊙ LUXOMAT net- Networked systems for building automation
- ⊙ SAFETYLUX- Emergency Lighting
- ⊙ CHRONOLUX- Time Switches

### Solutions Offered

- ⊙ Human Centric Lighting
- ⊙ DALI-LINK- Multi-room Solution
- ⊙ DALI-SYS- Advanced lighting Management
- ⊙ Emergency Lighting via DALI bus



Remote Configuration  
& Control

Minimising Energy Consumption, Bettering Lives

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# Express Distribution

Express distribution ensures fast solutions and support, providing timely delivery so that it doesn't slow you down in your pursuit of excellence.

Through Express Distribution we offer:

**Quick!**



**Reliable!**



**Consistent!**



**Delivering on your expectations!**



## Why Express Distribution?

In today's fast-paced world, every second counts, and a single-second delay can cost you a once-in-a-lifetime opportunity.

**Quick and Timely Delivery**



**Prompt Solution**



You can take advantage of express delivery in the following brands:





**we design for YOU**



**Architecture  
Interior  
Landscape**

**Space Design  
& Strategy**



**100%  
human-centered and  
context-led**



# Software Solutions



## SAND

### “Solutions. Simplified.”

Our aim is to drive innovation in technology, by optimising businesses through evolving solutions that are practically functional. To embark on this journey, we carved a separate software division called SAND in 2013. Our team comprises of people ready to take challenges head-on.



We love problems,  
but we **LOVE** solutions even more!



#### Solutions:

- ⊙ Personalized Voice Interaction
- ⊙ Multiple Utilities Integrated with Matrix Cosoc
- ⊙ Gym Membership Management
- ⊙ Integration utilities with Suprema Software
- ⊙ Guard Tour
- ⊙ Mobile Identification Terminal
- ⊙ Emergency Head Count Software

#### Clientele :



## PASS 360°

PASS360 is a cutting-edge, web-based open platform that offers a comprehensive physical access security solution. Its versatile features and user-centric design make it the ultimate choice for comprehensive security management.

#### Solutions:

- ⊙ Access Control
- ⊙ Time Attendance
- ⊙ Visitor Management
- ⊙ Vehicle Access Management
- ⊙ Employee Self Service



Melts Your ♥...!

## Ice Cream Retail Outlets

Conceptualised in 2011, we embarked on a sweet journey of offering superior ice-cream dessert experience. Every product of I Contrast is made with

# 100% milk and natural flavours.

Day after day we strive to create an indulgent dessert experience along with constant innovation!

Our crazy minds created a unique concept - FRIZZA, incorporating the all-time favourites: Pizza and Ice-Creams.



We work in two segments:

### CATERING

We create a memorable experience, offering customised desserts, working with leading caterers across Gujarat.

### BRAND STORES

With more than 200 products across 10+ categories, be ready for a dessert experience that **'Melts your Heart!'**

P.S. Don't forget to try our **THICK-Shakes!**

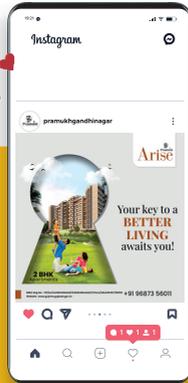
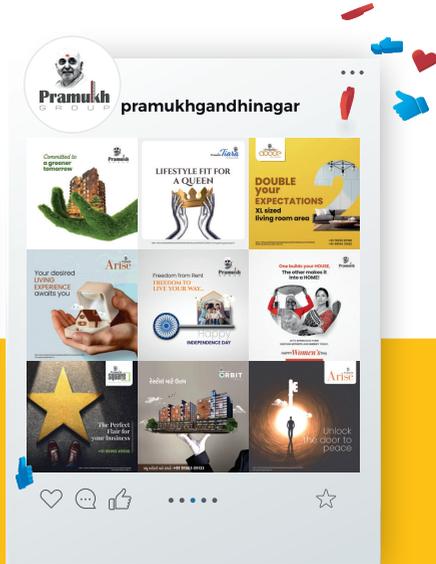


**CREATIVE**  
Services



## Innovation through Passion

Group of proactive problem solvers, coming together with the "Why" of constantly delivering the best, eh, **BST!**



## Content Creation

We don't beat around the bush.



**Port  
folio**



We create work that works.

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# CAVITAK NEXT

## Cavs' at Tech Events

We love connecting with the tech industry, participating in every major tech event, and showcasing products to all tech enthusiasts.



Explore more



# Cav's Culture





For Technical Support

Call: **079 6813 6666** | Email: **supportteam@cavitak.com**

For Pre-Sales & Support

Call: **+91 7285 015 015** | Email: **info@cavitak.com**

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Our vision is rooted in just one question,

# WHAT'S NEXT?

**Get social with us!**



cavitak\_official



Cavitak Marketing Pvt Ltd



CAVITAK



CAVITAK



CAVITAK PROFILE

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**CIN - U52399GJ2011TCO64538**